

- EU Freight transport market and impact analyses
- Front End Design for more survivability in crashes



# EU Freight transport market and impact analyses

## Industry



## Research



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AEROFLEX, EU Freight transport market and impact analyses



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AEROFLEX, EU Freight transport market and impact analyses

## Service and validation



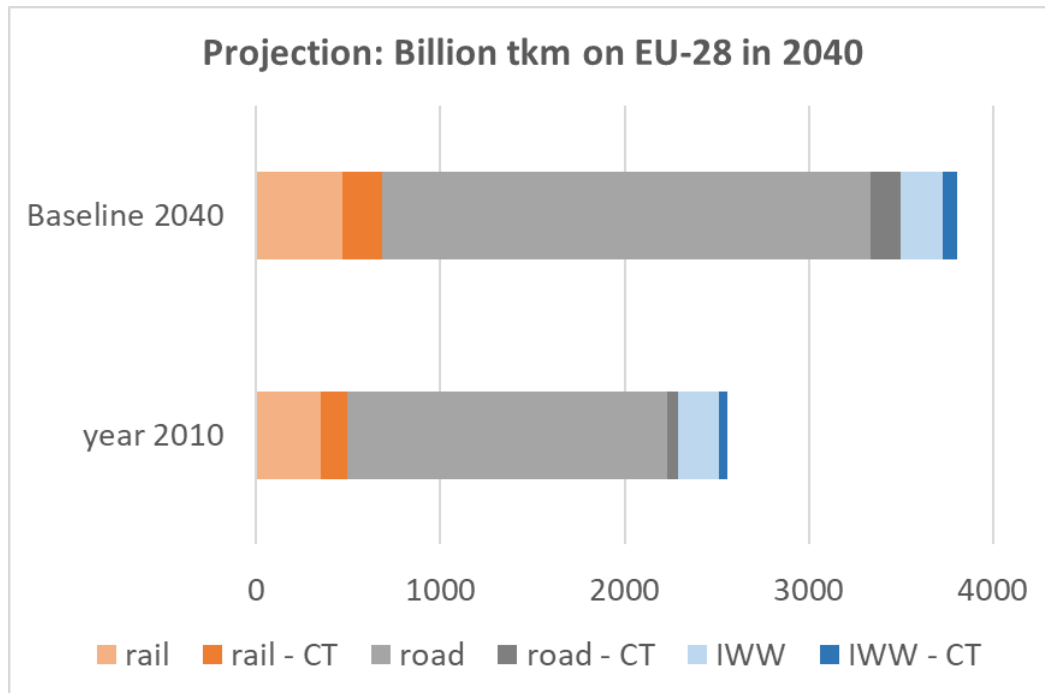
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UPPER AUSTRIA



Alliance for  
Logistics Innovation  
through Collaboration  
in Europe

Fernando Liesa, Secretary General at ALICE

## **Baseline: freight transport projection** (reference scenario)






source: DLR; results of the model Demo-GV

## **STEP 1: use cases** (interviews: real road transp.)

-  32 use cases representing several logistics segments

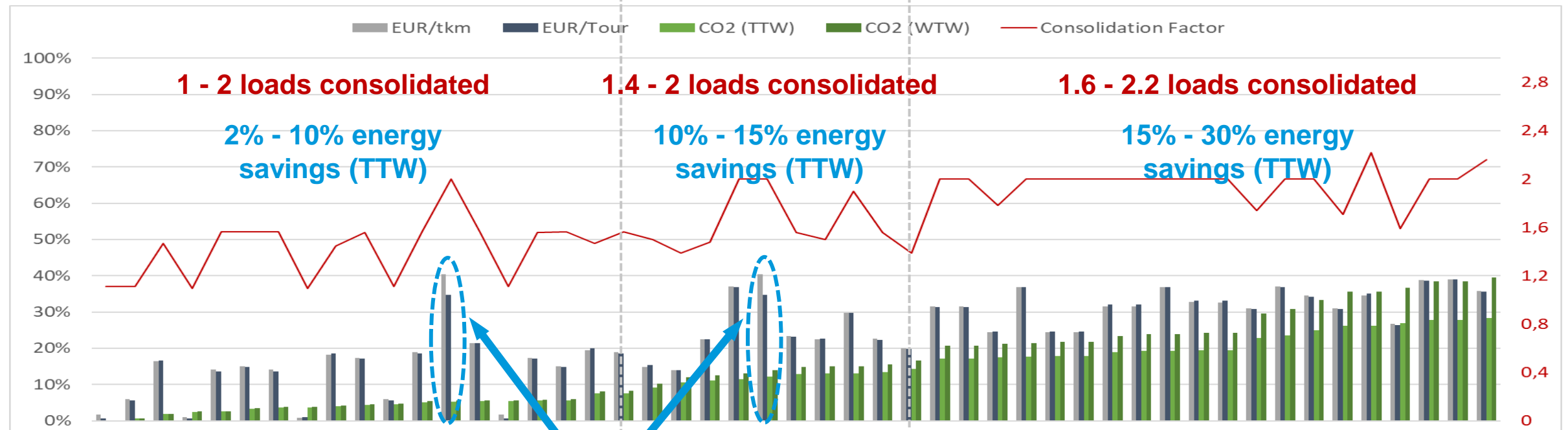
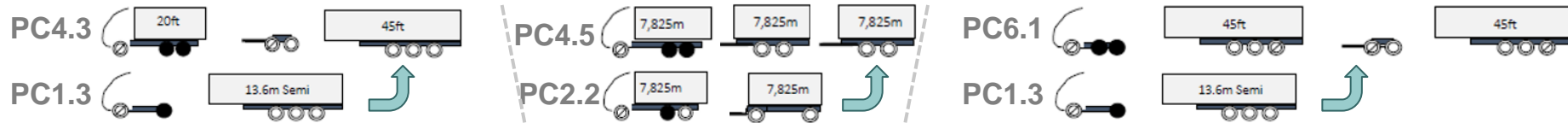
## **STEP 2: impacts** of road High-Capacity Transport (European Modular System – EMS)

-  on transport costs
-  on modal shares
-  on CO<sub>2</sub>-emissions of EU-wide freight transport

## **STEP 3: impact** on future on transport logistics and on the Physical Internet

# Impacts in use cases - Emission savings potential up to 30% (TTW) due to load consolidation

source of data:  
stakeholder surveys  
and expert interviews

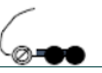
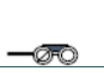


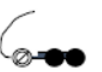



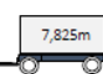





Overview: 32 use case calculations – based on interviews with logistics serv. provider/transp. comp.

Special cases (Prime Candidates 1.3 vs. 6.1) due to inefficient milk run or source consolidation:  
5% - 15% energy savings (TTW), whilst 30% - 40% reduction in EUR/tkm or EUR/tour

# Impact – overall results of all use cases with EMS

- 53 % of the interviewees vote for the TOP6 Prime Candidates (PC)
- EMS 2 is the most preferred PC (11.7 % of interviewed logistics stakeholders)

No	Prime Candidate	Share of votes
6.1	 45ft  45ft	11.7 %
2.1	 7,825m  7,825m	9.7 %
3.1	 45ft  20ft	9.7 %
1.4	 14.92m Semi	9.3 %
2.2	 7,825m  7,825m	6.6 %
4.7	 20ft  45ft	6,2 %
1.3	 13.6m Semi	10.1 %

Source of data: stakeholder surveys and expert interviews

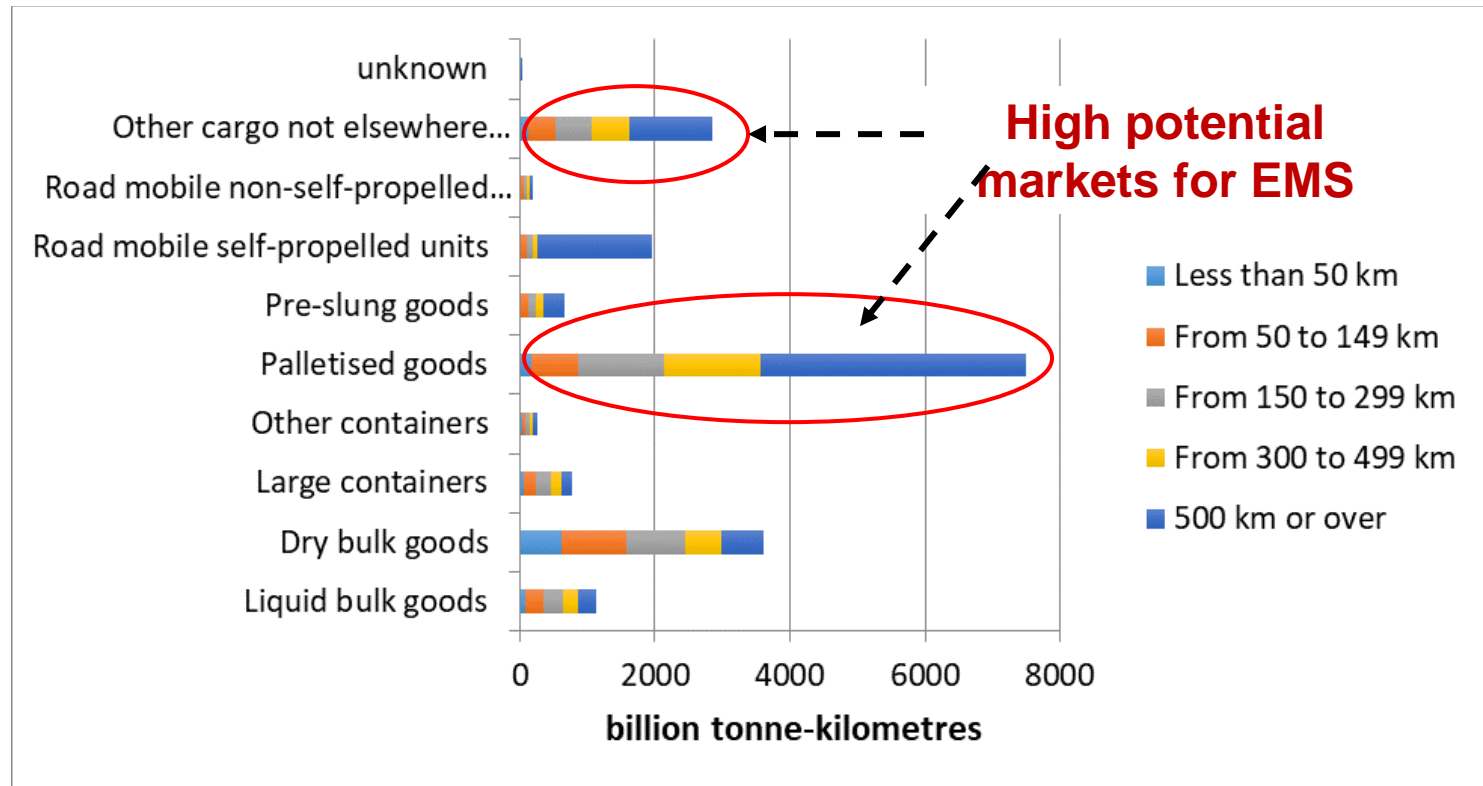
- Average savings potentials by EMS with maximum load (€/tkm, cost/tour or CO<sub>2</sub>/tour) show **high efficiency achievements** related to all 32 use cases (standard deviation in parentheses)

KPI	€/tkm	Cost/tour	CO <sub>2</sub> /tour TTW
Maximum load; average savings for all use cases	-28.2% (16.4)	-28.1% (16.5)	-16.9% (14.4)

# Impact – addressing growing freight transport market

- Premises for sustainable use of EMS:
- Addresses segments **with high transport performance**
- Addresses **growing cargo groups**
- Limitation a reverse modal shift** from rail/IWW to road transport by **accompanying measures**
- Embedded in **CO2 reduction strategies** of manufacturing and logistics firms

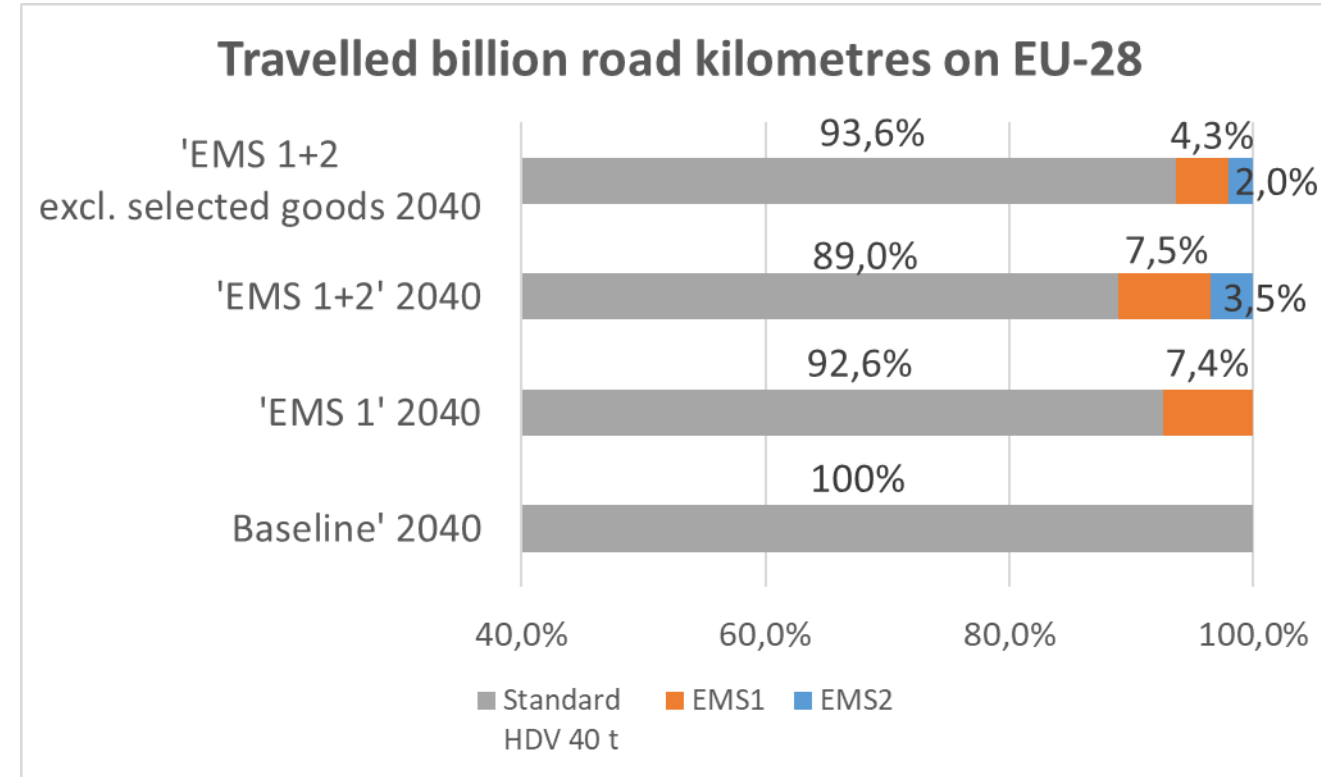
Structure of EU freight transport in 2016 (SCL - Type of cargo)



source: DLR; based on EUROSTAT 2017

# Impact – on road vehicle mileage (modelling approach) market share EMS1 and EMS 2 in 2040

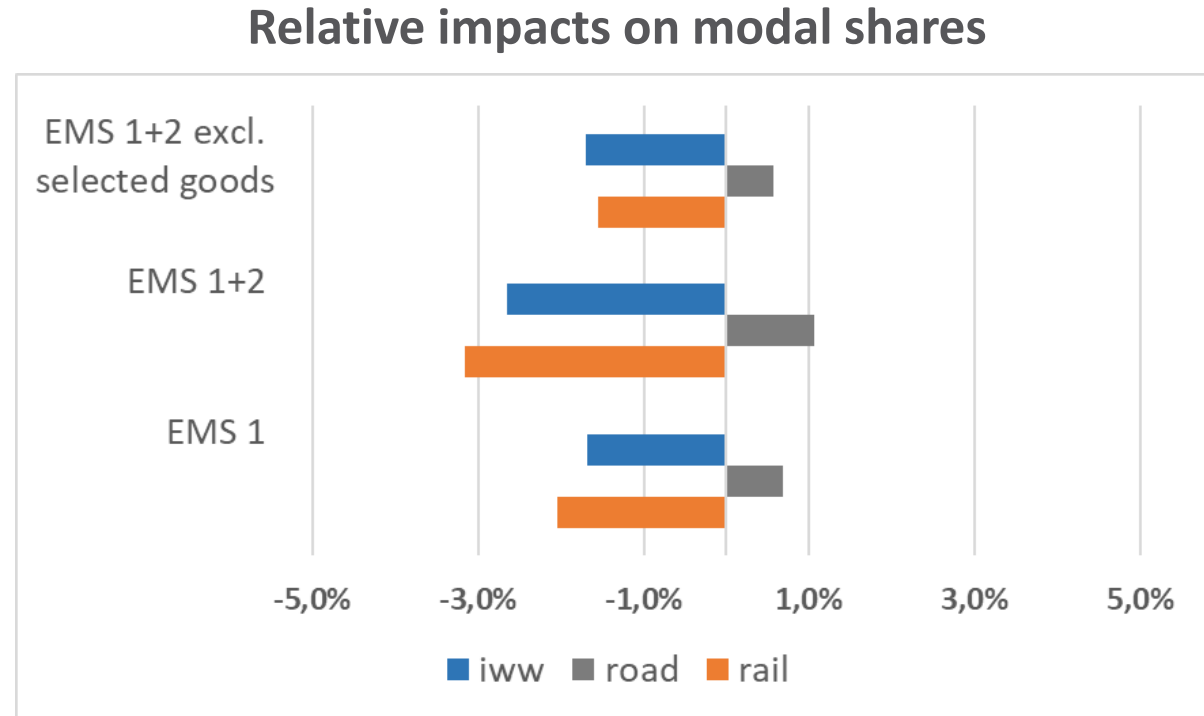
- Baseline: **increase of road mileage** between 2010 and 2040 of HDV (above 12 tons GCW) **by 61 %**
- EMS 1 could realize up to 7 % of mileage of HDV above 12 tons GCW
- EMS 2 could realize up to 3.5 % of mileage of HDV (above 12 tons GCW)



source: DLR; results of the model Demo-GV

# Impact – modal split (modelling approach)

- Road freight transport performance increases; losses for rail and inland waterway transport
- Not significant but an undesired effect!
- Policy: Measures for a level playing field in EU freight transport



source: DLR; results of the model Demo-GV



# Level playing field – electrification and intermodality

- High efficiency of EMS as an **enabler for Zero-Emission HDV**
- Intermodal transport benefits:**  
more efficient pre- and post-haulage on road  
in intermodal transport chains due to higher  
efficiency in round trips

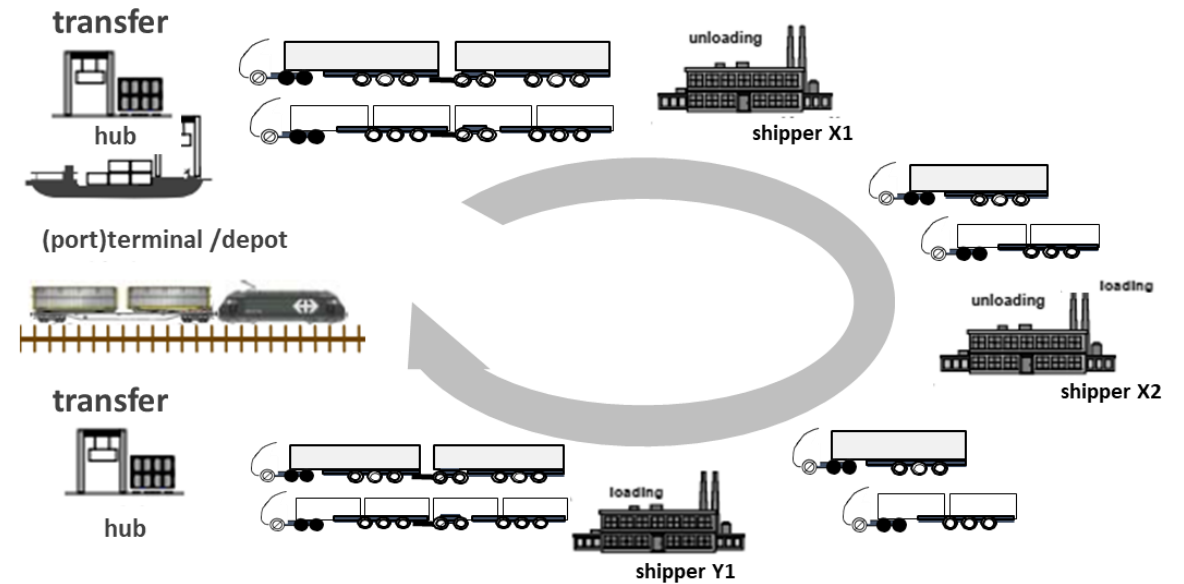


Figure:  
EMS increases the **efficiency of pre- and post-haulage on road** in intermodal transport chains

# EU Freight transport market: an impact analyses

alice

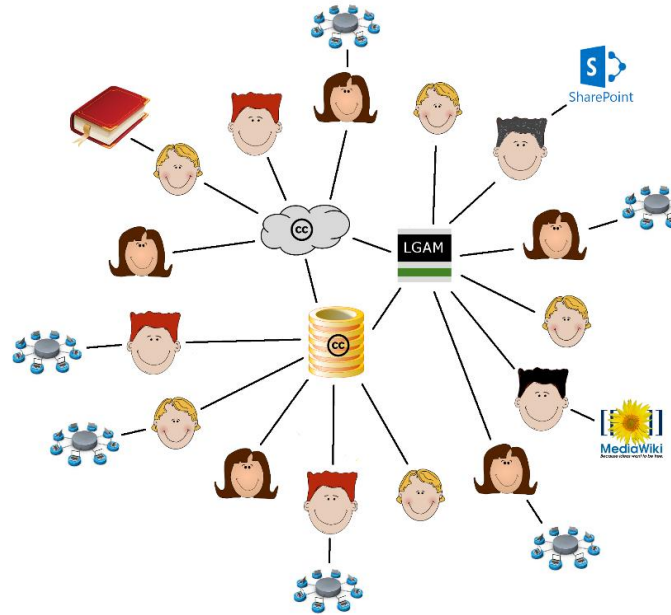
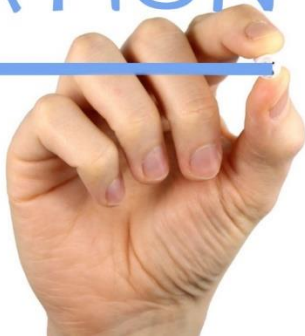
Alliance for  
Logistics Innovation  
through Collaboration  
in Europe

Fernando Liesa  
Secretary General ALICE

ALICE membership is bringing an holistic approach → All key logistics stakeholders represented!		
Type of Organization	Members	EU/International Associations
Shippers & Retail	P&G, L'ORÉAL, proflimus, Atlas Copco, HOFER, COLRUYT GROUP, Unilever	ESC, cefic, ELUPEG, GS1
Logistics Service Providers, Courier and Postal operators & Freight Forwarders	Gebroeders Weisse, LINEAS, GEODIS, BORUSAN LOJISTIK, FM LOGISTIC, Posteitaliane, sender, GRUBER LOGISTICS, an post, ups, MULTILOG, CHEP, TRI VIZOR, CODIGNOTTO, Sese	CLECAT, ECG, EALTH, The Association of European Vehicle Logistics
Ports, Hubs, Intermodal terminals & Transport Infrastructure	Port of Rotterdam, TRAFIKVERKET, JLL, ECO SLC, HUTCHISON PORTS, ECT ROTTERDAM, Port de Barcelona, Puerto de Algeciras, duiPort, V de Vlaamse Waterweg	INE, EREPORT, European IWT Platform
Transport and industry vehicles, packaging & material handling	VOLVO, SCANIA, TEVVA, PONERA, LOGIFRUIT, KION	eucar, EUROPEAN COUNCIL FOR AUTOMOTIVE R&D
Information and Communication Technologies & Consultancy	MARLO, log-sea, VISMA, BIMAR, mesactact, LOIT ONE, LastMile, inlecom, HAACON, PTV GROUP, DAC, TRANSPORTEON	ERTICO, LEAN & GREEN
Regional & National Logistics Clusters & Associations	vnl, CLOSER, LIMOWA, CASA, logistop, CESMAD, CPLSA, POM	Smart Freight Centre
Research and technology Centers	Fraunhofer, ITENE, CATAPULT, BIBA, TU/e, imec, cenit	ectri, ELA, EUROPEAN LOGISTICS ASSOCIATION
European Technology Platforms /PPPs	WATERBORNE, ERRAC, ETRAC, EFFRA, MANUFACTURE-EU	
Member States and innovation Funding*	Department for Transport, TKI DIALOG, VIANDER, bmvi, VINNOVA	

\* Involved in ALICE Mirror Group

INNOVATION

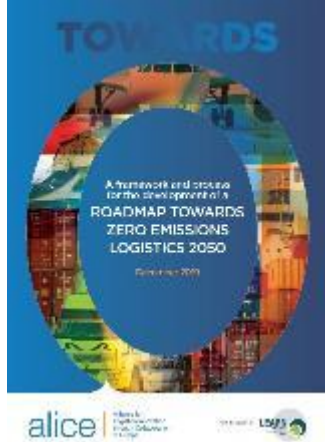


KNOWLEDGE



European leading companies and experts in  
logistics and supply chain innovation

New concepts – knowledge management – collaboration-acceleration



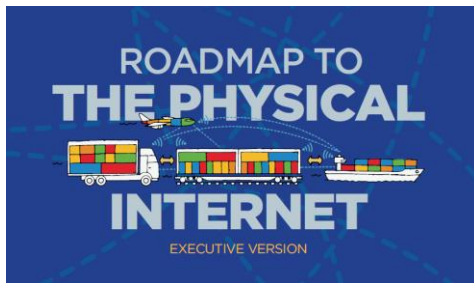
## More focus needed!

## Current focus



**New vehicle & energy systems combined with logistics efficiency to make the transition affordable**

**Empty trips, low load factors (volume & weight), overloaded vs unused infrastructure, congestion...**



AEROFLEX Innovations to make transport more efficient

- Distributed powertrain
- Smart Powered Dolly
- Active and passive aerodynamic devices
- Consolidation
- NMLU
- PUZZLE
- CARGOCAM
- Trailer2Train

## Cost of Inefficiency vs Transition Cost



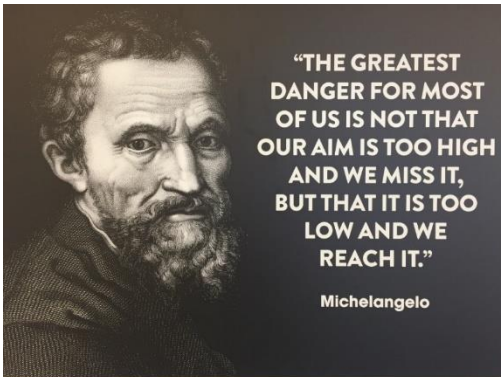
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**Will this be forever?**

**How will this evolve?**



- 🚛 **We need to engage with freight transport and logistics companies to test these technologies in real operations – use cases and learn from them...**
- 🚛 **More focus on Palletised goods is needed: Intra-European road flows**
  - 🚛 Which segments are the most inefficient? (empty kms/low load factors)
- 🚛 **Impact may change from industry to industry and across regions**  
(e.g., if no intermodal options available). More granularity is needed to assess impact
- 🚛 **It is worth to combine EMS systems with zero emissions technologies**
  - 🚛 Efficiency gains used to transition assets not to reduce prices!  
To avoid reverse modal shift (i.e., AEROFLEX model) but having a positive impact.
  - 🚛 Review Weight and Dimensions directive to allow innovations
- 🚛 **Work on concrete use cases for which EMS can be truly integrated in intermodal operations even enable them.**



*If you want to go fast, go alone If you want to go far, go together*

## The Best Way To Predict The Future Is To Create It!

*Source: President Abraham Lincoln*

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# Front End Design for more survivability in crashes



## Industry



Giuseppe Cordua,  
passive safety simulation technology manager at CNH,  
AEROFLEX leader front end design



## Research



Ron Schindler, PhD student at the Division of Vehicle Safety in the  
Accident Prevention Group, Chalmers  
AEROFLEX, leader accidentology study



## Service and validation





# Innovative Front-End Design for more Safety

- To develop an innovative **safer truck front end**, in order to **reduce injuries** and fatalities  
Short term benefit → **up to 50%** fewer injuries and fatalities; Long-terms benefit → **zero fatalities** by 2050

Aim

- Evaluate **critical safety factors** and the causes of accidents
- Identify **active safety and passive safety solutions** to address accident scenarios
- Evaluate the **benefits** of new solutions
- Provide **recommendations** for updating current regulations

Objectives

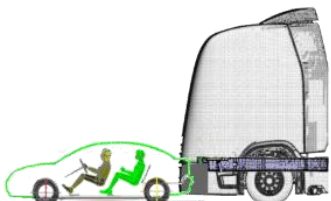
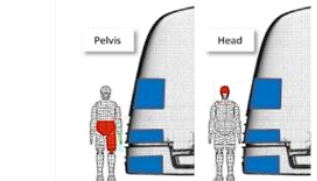
Detailed accidentology  
analysis

Evaluation scenarios

Definition active and passive safety  
solutions

Benefits analysis

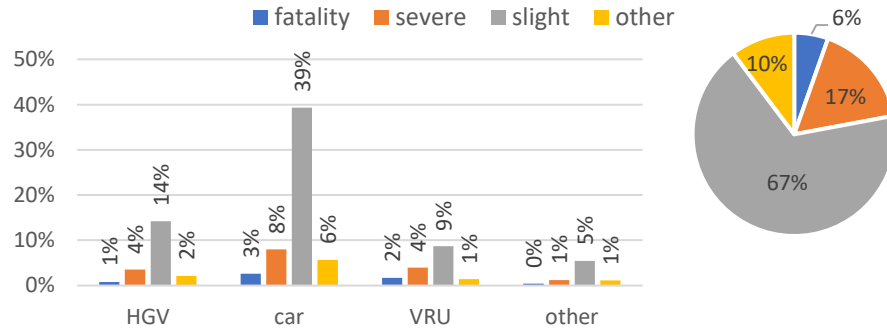
Approach



# Accidentology study outcomes

## Injury distribution

Injury distribution by traffic element

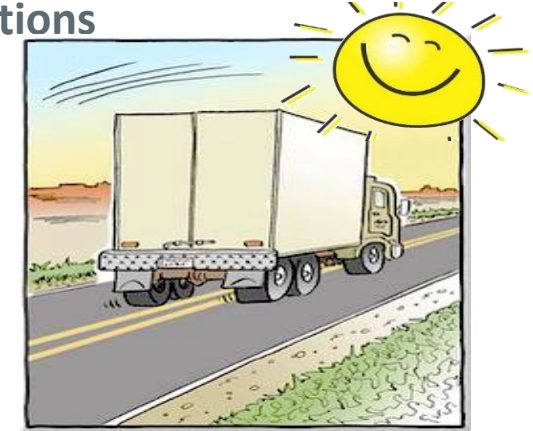


Accidents with at least one HGV involved

(Source: CARE EU27)

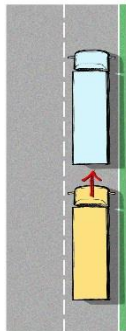
## Environmental conditions

- Dry/clear weather (81%)
- During daylight (78%)
- Non-highway roads (77%)
- Dry road surface (72%)
- Rural areas (57%)

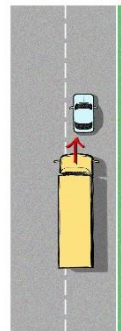


(Source: CARE EU27)

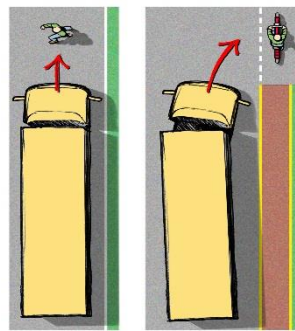
## In-depth crash data



Truck vs Truck  
23%



Truck vs Car  
45%

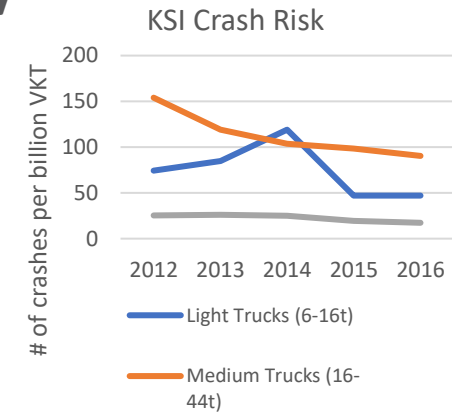


Truck vs VRUs  
14%

(Source: National crash data, GIDAS)

## Effect of Mass on Safety

- Trucks above 44t don't have more serious crashes than below 44t.



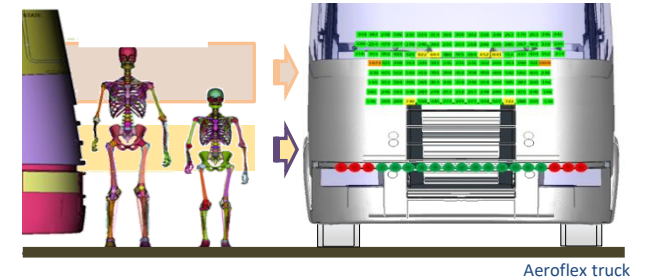
(Source: Sweden National crash data)

# Front-end design - Passive safety

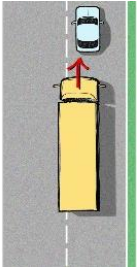
Aeroflex truck vs VRU



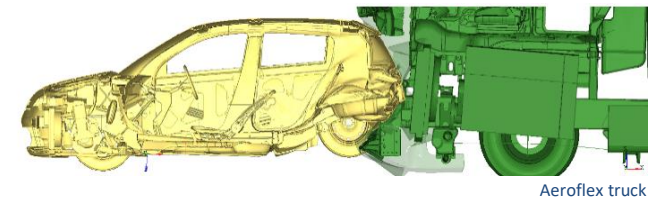
- Introducing soft materials and more space in the front-end allowed the adoption of specific design solutions to enhance VRU protection



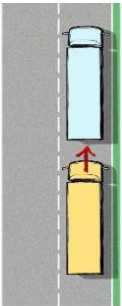
Aeroflex truck vs car



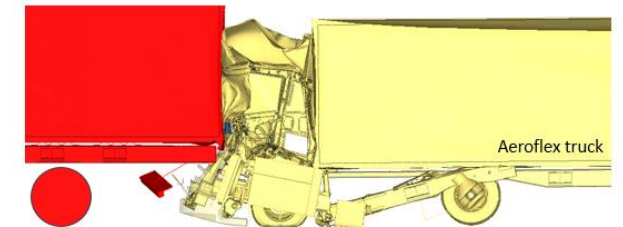
- Increasing space in the front-end significantly reduced intrusions in the opponent vehicle



Aeroflex truck vs trucks



- Given the huge amount of crash energy that cannot be effectively absorbed this protection is addressed to active safety system



# Front-end design - Active safety

- ADAS aimed to prevent or mitigate most of the common accident scenarios involving HGV +16t and other road users. Furthermore, ADAS provides enhanced protection to the truck occupants
- Three ADAS were virtually installed, configured and tested on the Aeroflex truck:

Automated Emergency braking (AEB)



Side guard warning (SGW)






Line support system (LSS)

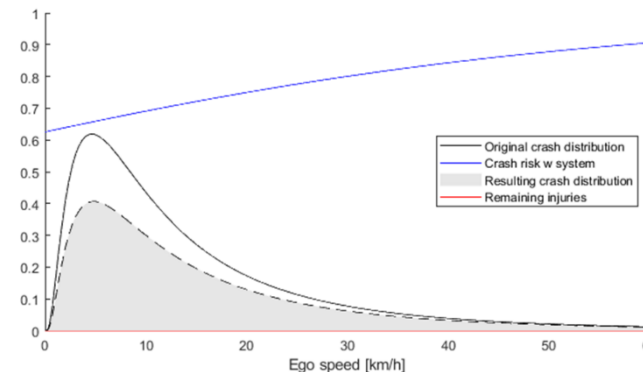
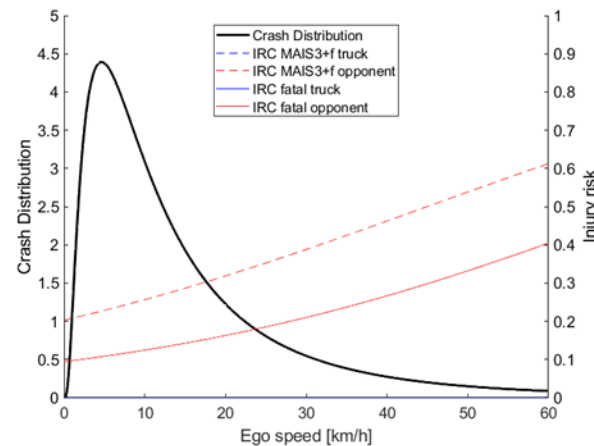
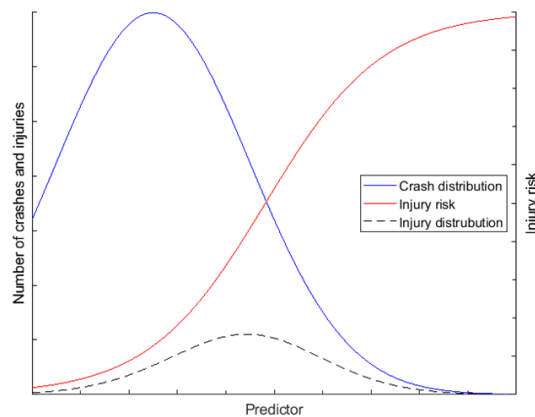


- Results were obtained by simulation for a high number of scenarios and test cases variants confirming a significant reduction of accident occurrence using ADAS systems

- Those results can be used as reference for Truck AEB and Blind Spot European WG

## Dose response model

-  Combination of crash distribution and injury risk to create injury distribution
-  Implementation of Active Safety Systems shifts the crash distribution
-  Scaling to European level

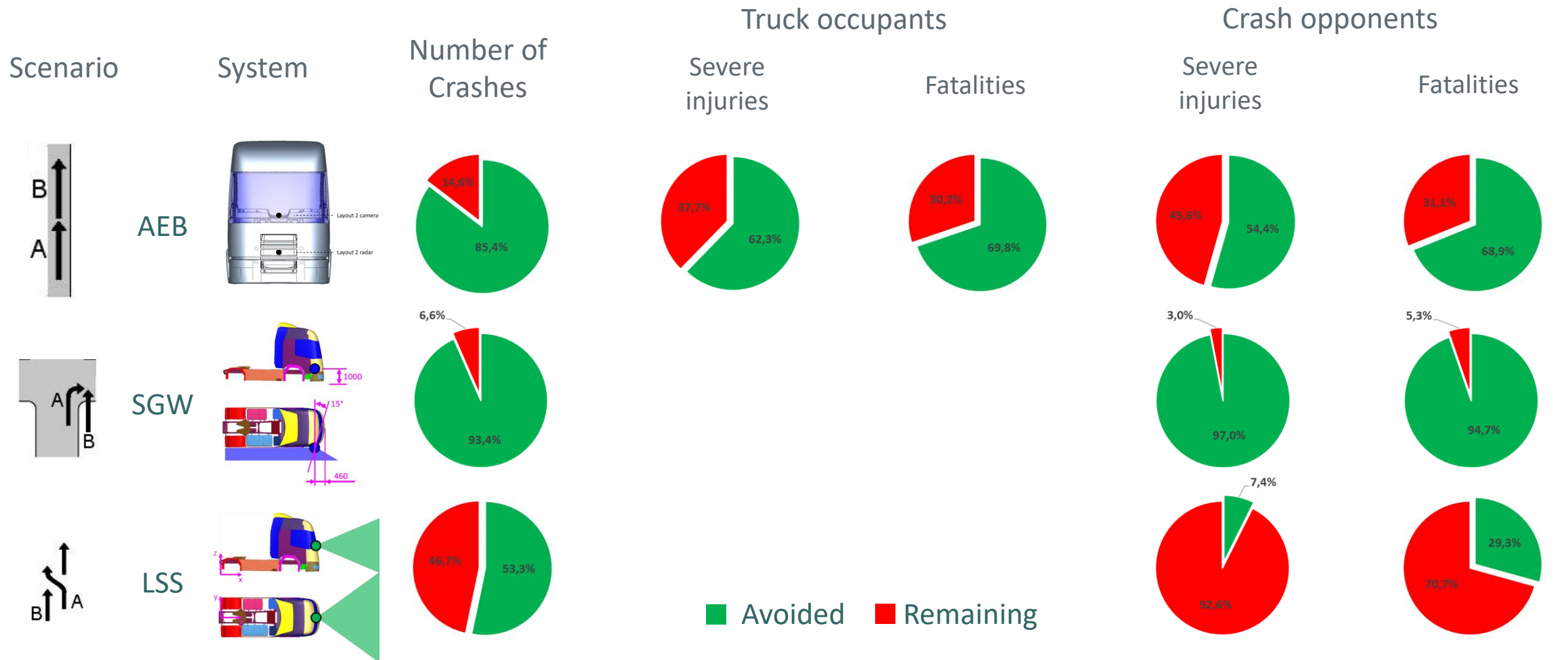


**GIDAS**

GERMAN IN-DEPTH ACCIDENT STUDY

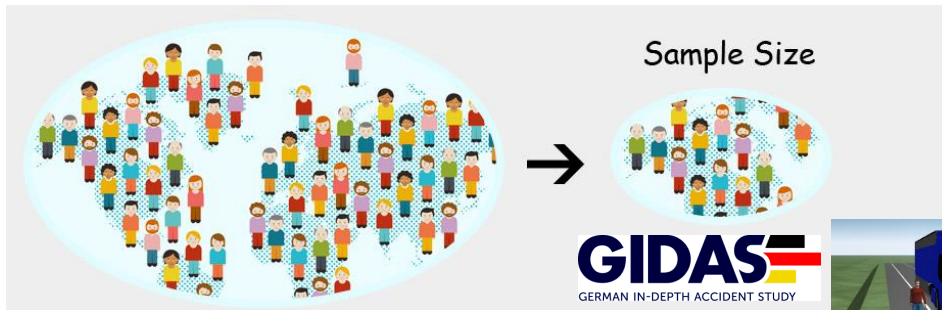
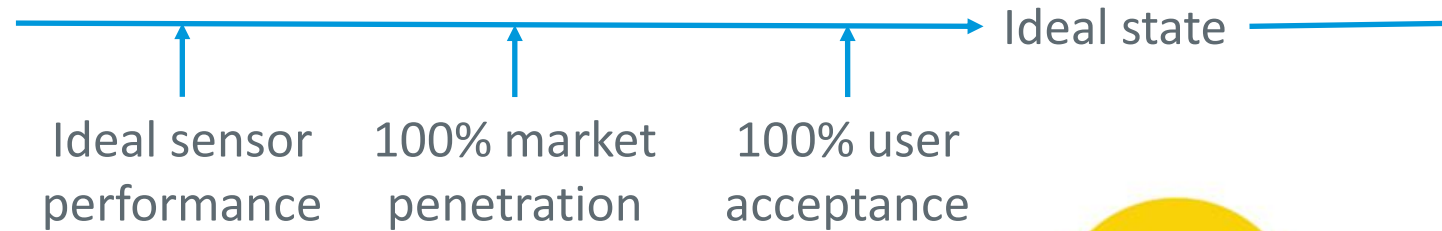
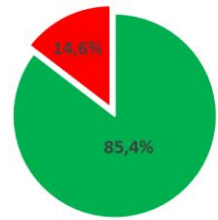


# Benefit results AS – best performing configurations





# Assumptions / Limitations

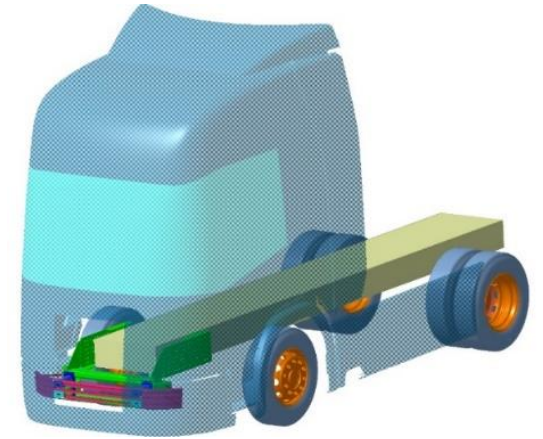


→ Presents a significant hurdle at this point

Combination of AS and PS improvements

# Conclusions and opportunities

- The combination of safety measures, such as an elongated front-end design with specific passive and active safety systems, **provides optimal protection** in case of 'truck vs truck', 'truck vs car' and 'truck vs VRU' accident scenarios
- The AEROFLEX elongated front-end have some influence on several existing regulations like **UN29** (cab strength) and **UN93** (front underrun protective devices).
- Results from AEROFLEX WP5 would support **the creation of a consumer assessment program Euro NTAP**, similar to Euro NCAP for passenger cars, to motivate the introduction of active and passive safety measures in trucks and reduce its overrepresentation in fatal crashes





# Thank you!



The AEROFLEX project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no 769658

# Coffee break 14:40 – 15:00hr

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