

# Welcome to the final event

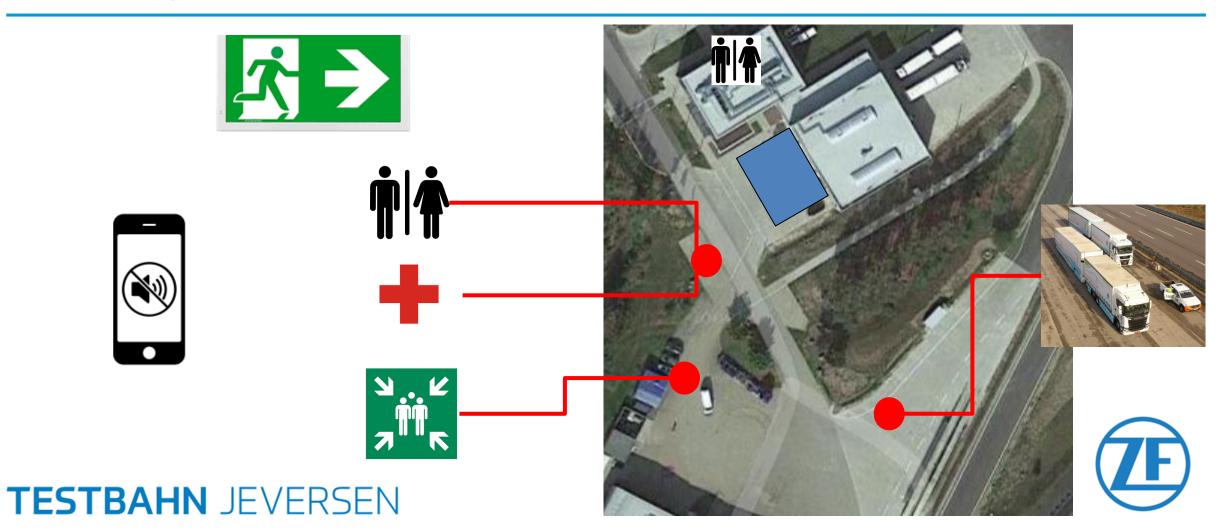




The research leading to these results has received funding from the European Union



Safety first and mute your mobile phone





## Care for health



## Information for Visitors



Visiting ZF CVCS - Rules for your visit To safeguard you and us against infection with the corona virus COVID-19



#### Submission of a negative test result.

All participants must have a negative test result not older than 24 hours, proof of vaccination or proof of recovery upon entry. For exceptional cases, we will provide tests on site.



#### Coming from an international risk area or German

#### hotspot (7-day incidence > 50 cases/100,000 residents)

Inform yourself before your arrival whether the international area or the region you are coming from has been declared a risk area or the 7-day incidence has been exceeded. Inform your ZF CVCS contact person and discuss the further procedure.



#### If you show symptoms of illness.

Even if you have mild symptoms such as coughing or a runny nose, you will not be allowed access to ZF CVCS.



到

B

Nº

Keep a distance - at least 1.5m.

The distance to other people must be maintained at all times during your visit to ZF CVCS.

#### Masks must be worn on the entire site.

Wearing a mouth-nose mask is compulsory as soon as you enter the ZF CVCS premises and during your entire stay. You can take off the mask as long as you are seated at a conference table. Face shields or other tupes of face covering are not



Do not shake hands.

Wash hands and keep away from face.

Cough and sneeze hygienically.



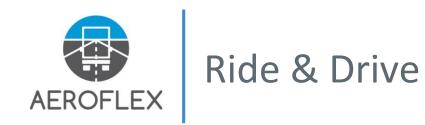


### Drinks and Food









- ✤ 12:00 13:00hr
- ✤ 16:45 18:00hr
- Register and show your driver's license



## Enjoy your stay and participate in the dialogue



## Welcome to the final event





The research leading to these results has received funding from the European Union





| Welcome & Households<br>Agenda               | 08:40 – 09:00 |   |  |  |  |
|--|---------------|---|--|--|--|
| Keynote<br>Project overview and main results | 09:00 – 09:45 | TESTBAHN JEVERSEN / TEST TRACK JEVERSEN |  |  |  |
| Demonstrations of Innovations                | 09:45 – 11:45 |   |  |  |  |
| Lunch and Ride & Drive                       | 12:00 – 13:00 |   |  |  |  |
| Demonstrations of Innovations                | 13:00 - 14:00 |   |  |  |  |
| Benefits for industry and society            | 14:00 – 15:45 | (TF) ©                                  |  |  |  |
| Discussion panel                             | 15:45 – 16:40 | 9 m 100 m 200 m Exaktor / Engang        |  |  |  |

Drinks

Closure & farewell

16:40 - 17:30



### A warm welcome to Dr. Christian Brenneke

- A warm welcome to
   Dr. Christian Brenneke
   ZF CVCS, Senior Vice President Engineering
- Our host today

#### Dr. Christian Brenneke – My Background



20 years experience in High-Tech Products 15 years in Automotive Business 11 years in Global Leadership Roles 03 years as Corporate Officer Strategic, Results focused, Intercultural

ZF CVCS, Senior Vice President Engineering (since 05/2020) WBC, Chief Technology Officer (2018) WBC, Vice President Engineering (2015) WBC, Business Leader Vehicle Dynamic Controls (2013) WBC, Leader / Director Project Management (2010) WBC, Leader Software Development (2008) VW, R&D AD and ADAS (2004)

2011 – MBA in General Management 2004 – Dr.-Ing. Informatics, Major Data Fusion 2000 – Dipl.-Ing. in Electrical Engineering, Mechatronics

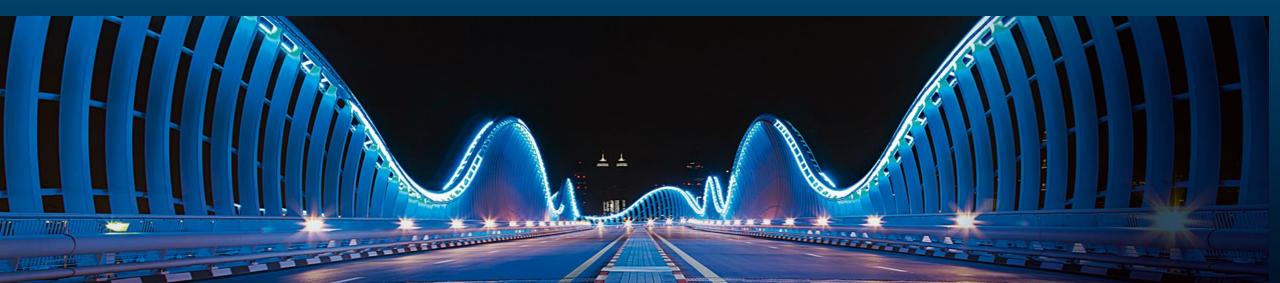
© ZF Friedrichshafen AG

Æ



# **AEROFLEX FINAL EVENT**

#### Dr. Christian Brenneke | Senior Vice President Product Engineering | ZF Commercial Vehicle Control Systems



#### **Performing More but Burden Less:** Transportation is exposed to high expectations and fundamental threats

#### Complex Challenges for Transportation

- Emission Regulations
- Reduction of Accidents
- Efficiency & TCO
- Lack of Drivers

# Transportation is the lifeline of our society

Commercial transport is one of the foundations of our economic and social system. Raw materials are delivered to factories, goods are delivered and people are shuttled. Growing Demand for Transportation

Transport demand expected to increase significantly mainly due to

- Urbanization and
- E-commerce



## Mobilizing Commercial Vehicle Intelligence.

|             |  |  |      | A REAL PROPERTY AND ADDRESS OF THE OWNER. | Address of the second se |   |  |
|-------------|--|--|------|---|---|---|--|
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  | <br> |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   | the second se |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
| 1700 - 3703 |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   | Carler F  |   |  |
|             |  |  |      |   |   |   |  |
|             |  |  |      |   |   |   |  |

#### **The ZF System Approach**





**High-tech Driveline** 

## Up to 10%

more Payload

less fuel consumption and reduced  $CO_2$  $\therefore CO_2$ 

> Leading in Emission and Fuel Reduction Innovation

**0** Emissions

**Electric Drivelines** 

Up to 16%

Fuel reduction

Lightweight Concept Truck



© ZF Friedrichshafen AG

eTrailer

**Delivering the Next Generation of Commercial Vehicle Efficiency** 

Œ

Electrified Transportation.

#### Results



**Delivering the Next Generation of Commercial Vehicle Efficiency** 





# Thank you



# Block 08:40-10:10hr

- Project overview
- Main results and impact
- Advanced Energy Management Powertrain
- Live demonstrations on test track







The AEROFLEX project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no 769658



## Project overview & main results

#### Industry

Research



Gertjan Koornneef, Msc TNO Helmond Netherlands, Project manager

Service and validation



Ben Kraaijenhagen BeCat, Technical coordinator project AEROFLEX



## Long haulage freight road transport

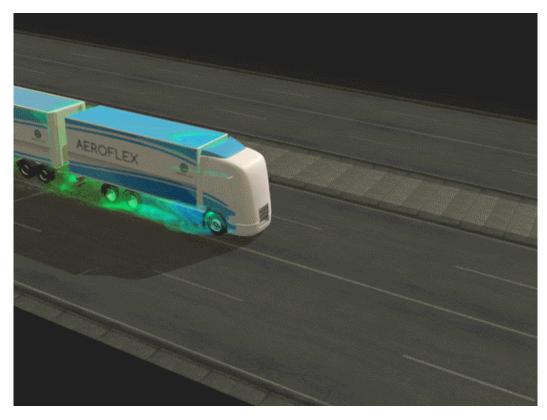
- Long haul
- High-capacity freight transport
- European Modular System
- EMS vehicle configurations
- Optimal balance of weight & volume
- Flexibility in art of transport
- Adaptability in size of loading units





## Contribution to energy savings and safety

- Vehicle concept
- Powertrain
- Aerodynamics
- Front End Design

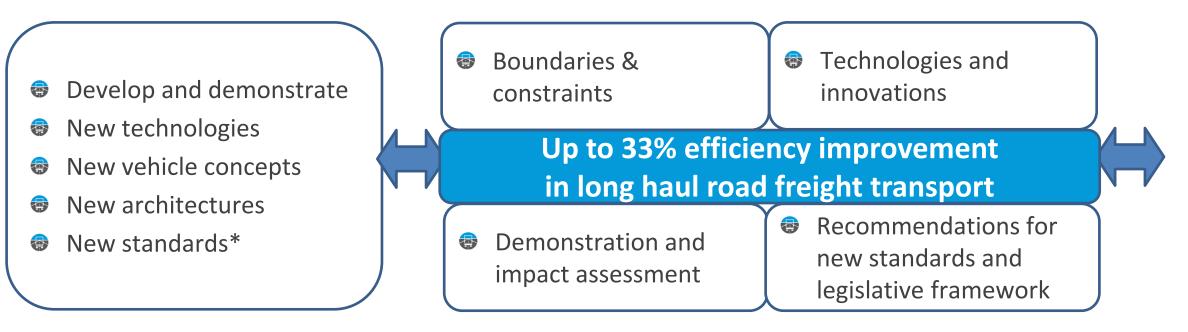


#### Ability to use AEROFLEX innovations in zero emission vehicle powertrain (BEV and FCEV)



## Goal and objectives

# AEROFLEX SUPPORTS VEHICLE MANUFACTURERS TO MEET THE COMING CHALLENGES AND INCREASE EFFICIENCY FOR ROAD FREIGHT TRANSPORT

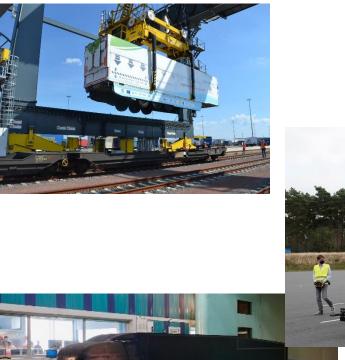


\*new standards for hybrid-distributed powertrain, aerodynamic devices for complete vehicle, utilisation of loading units, performance based standards (PBS), access to infrastructure in a multi-mode context



## Targets to achieve overall efficiency improvement

TRANSFERMERS





4-5% energy saving by separate platforms

4-6% energy saving by effective use of loading space

5-12% energy efficiency improvement from flexible advanced powertrains

5-10% reduction in energy consumption through improved vehicle aerodynamics

Standardized interfaces and sharing of components for higher economies of scale

Front end design to ensure survivability in crashes up to 50km/hr for occupants and vulnerable road users

## **Our Demonstrators and Innovations**

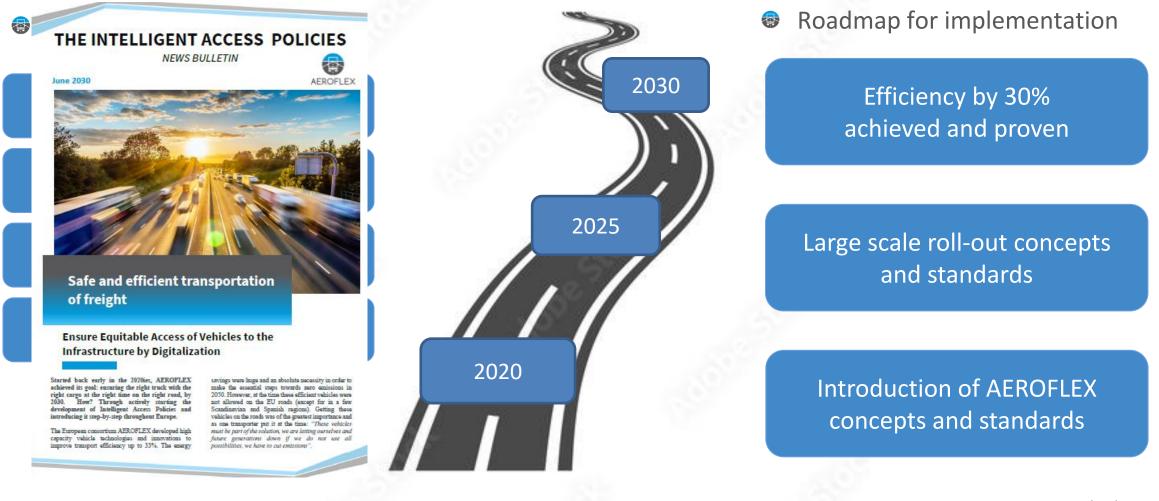


Distributed powertrain

- Smart Powered Dolly
- Active and passive aerodynamic devices
- Active and passive safety in new front-end design
- New Modular Loading Units
- PUZZLE
- Cargo Volume Detection
  - Trailer2Train



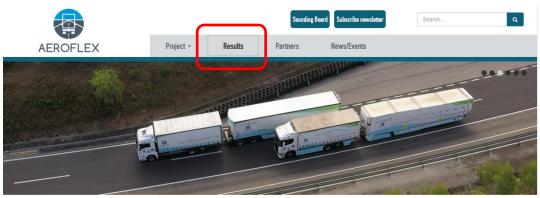
#### Deliverables and roadmap for implementation





## Deliverables available on website

#### https://aeroflex-project.eu/



#### AEROFLEX — Aerodynamic and Flexible Trucks for Next Generation of Long Distance Road Transport

The AEROFLEX project is to develop and demonstrate new technologies, concepts and architectures for complete vehicles that are energy efficient, safe, comfortable, configurable and cost-effective, while ensuring that the varying needs of customers are satisfied by being flexible and adaptable with respect to the continuously changing operational conditions the truck, the doily and the trailer are ready to undertake the test program



# Latest news NEWSLETTER #4 Image: State of the sta

#### Results

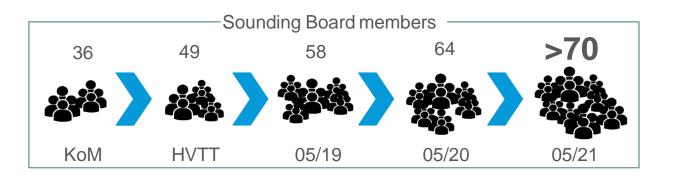
The results within the AEROFLEX are listed here below. Most of the reports are confidential (CO), in those cases only a public summary is available, which can be quite short. The Public (PU) documents which are too large to show on the website can be requested via the project manager (see contact details). 1. Map and quantify load in EU and potential for configurable truck • Transport market and its drivers with respect to new vehicle concepts [2018, full report] Decision maker survey on new vehicle concepts [2018, summary] • Market potential and GHG emission changes by new vehicle concepts [2021, summary] 2. Advanced Energy Management Powertrain (AEMPT) · Book of Requirements AEMPT and KPI [2019, full public report] • Architecture and Design of AEMPT [2019, summary] • Validation report AEMPT and ECU with AEMPT for truck, dolly, (semi)trailer [2020, summary] Architecture and Design of the SPD [2021, summary] · Complete vehicle prepared for hand over to WP6 [2021, summary] 3. Aerodynamic Features for the Complete Vehicle (AFCV) · Report on selection of concepts [2018, summary] CFD simulations [2020, summary] • Recommendations for demonstrator [2020, summary] • Results from wind tunnel test [2020, summary] Build-up of demonstrator [2021, summary] · Project report with conclusions and recommendations based on the CFD simulations and wind tunnel tests [2021, summary] 4. Smart loading units (SML) Use cases and requirements defined for smart loading units in a multi-modal context and KPIs [2018, summary] · Description of concepts and assessment of potential efficiency improvements [2019, summary] · Design specifications of smart and flexible loading units for demonstrator specifications [2020, summary] 5. Innovative Front End Design for more Safety (IFEDS) · Safety issues for safety system design [2018, summary] Background and Test Scenarios with inherent targets [2019, summary] Virtual Demonstrator [2019, summary] · Predicted benefits and regulatory recommendations [2021, summary] 6. Demonstration, validation and analyses of feasibility

#### **AEROFLEX - FINAL EVENT**



## Stakeholder engagement

Establishment of a Sounding Board to advise and help guide the process of defining the recommendations for implementation of the solutions and measures developed within the AEROFLEX project



Thank you for your engagement and contribution!





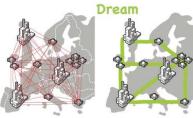
## What happened the past years

#### 2010

#### 2020

Focus on Physical Internet (ALICE Roadmap)





Green Deal Europe Roadmap 2Zero

#### Green Deal Europa

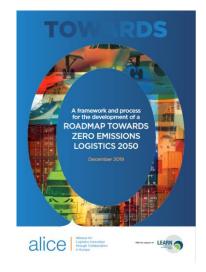


Till 2050 Europa will be the first climate neutral continent

#### of EU-Commission von der Leven, 11, 12, 2019

#### ♦ 2030, CO<sub>2</sub> emissions -50% / -55% base line 1990 ♦ Actions:

Focus on Zero emission logistics powered by the physical internet



Covid-19, digitalization as "game changer" 🐵 Automation & digitalization

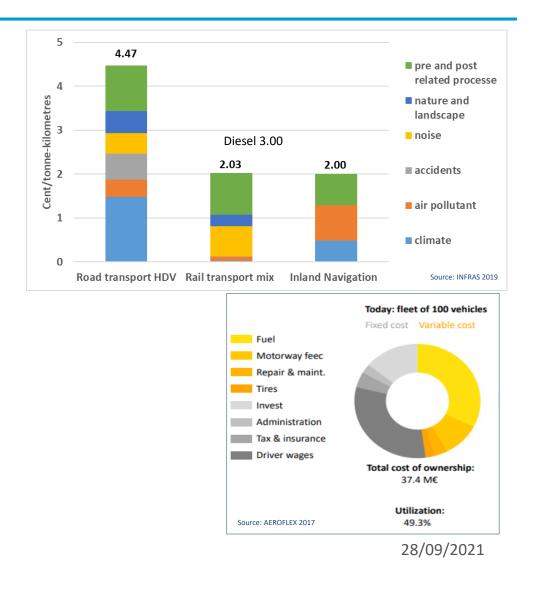
**AEROFLEX - FINAL EVENT** 

- Zero emission vehicles



## Future challenges and focus AEROFLEX

- Transport sector, 25% of the total CO2 emissions in EU
- Transport of freight will increase 45% by 2040.
- The cost for transport.
   Road transport, climate impact and accidents > 50%.
   Pre- and post-related processes up to 1ct/ton-kilometers.
- The TCO of trucks for long haul road transport.
   Driver wages and fuel >66%.
   Utilization <49%</li>
- Focus of AEROFLEX is to reduce
   CO2 emissions, the impact on climate, road accidents,
   TCO and pre & post related processes.

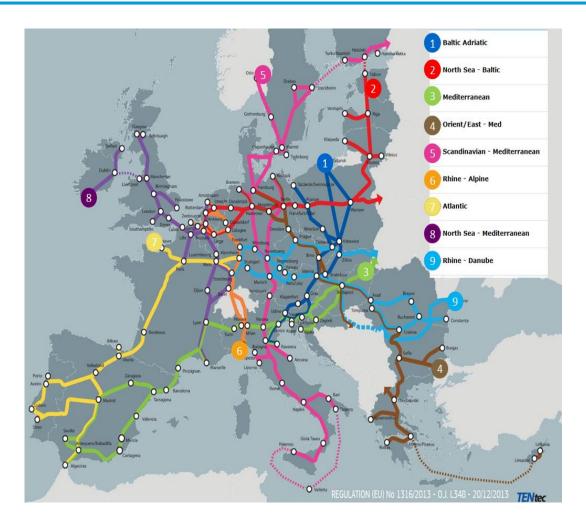




## Focus on multimodal transport

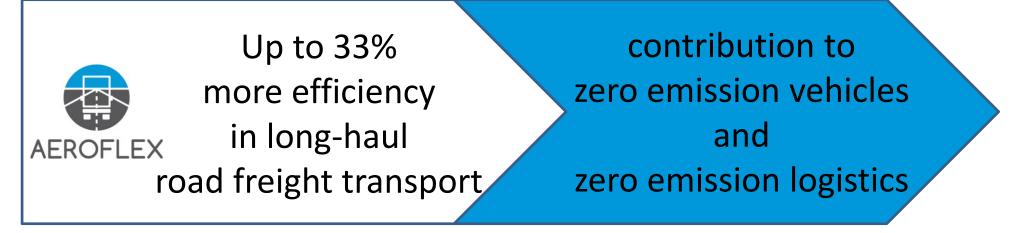
| Mode | Time | Probability | Cost (€/tkm) |
|------|------|-------------|--------------|
|      | -    | 0           | +            |
|      | 0    | 0           | +            |
|      | +    | +           | 0            |
| ×    | ++   | +           | -            |

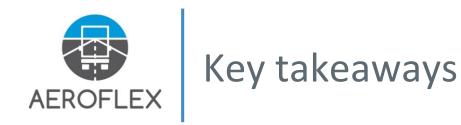
- Time, duration of the journey from A -> B
- Probability, arrive on time in the right quality
- Cost, today €/tkm -> in future including external cost
- More criteria are often needed depending type of commodity





## Our contribution to cope with future challenges







#### Project goals

All goals reached or came within close reach

#### Transport efficiency

New vehicle configurations and innovations significantly increase transport efficiency, up to 50% in specific cases

# The impact of AEROFLEX on



#### 2ZERO

The AEROFLEX innovations pave the way for the transition to ZE logistics and zero casualties

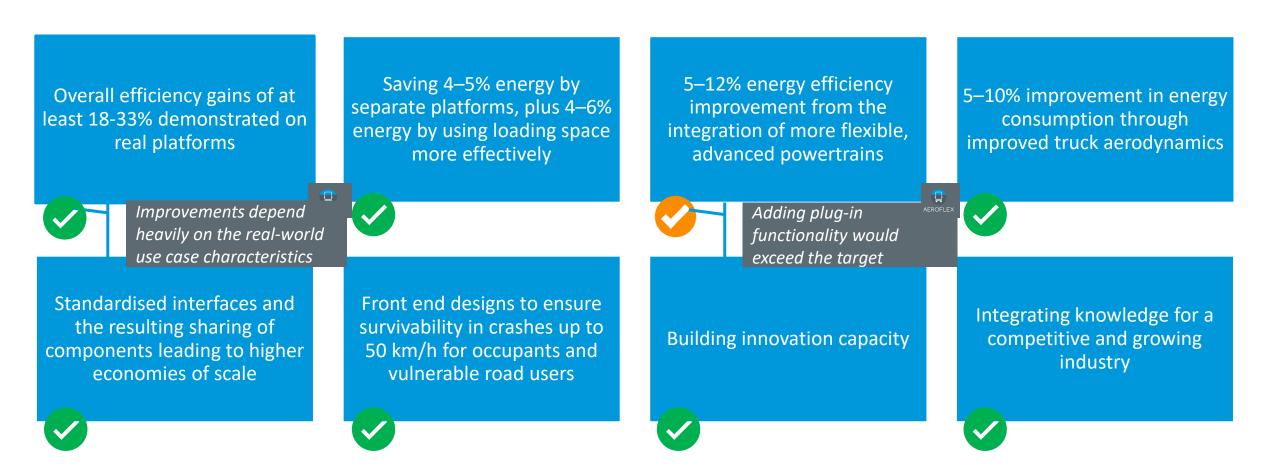


#### Societal impact

Improving efficiency and sustainability go hand in hand with the current mega trends: digitalisation and intelligent access



## Did we meet the goals of the project?







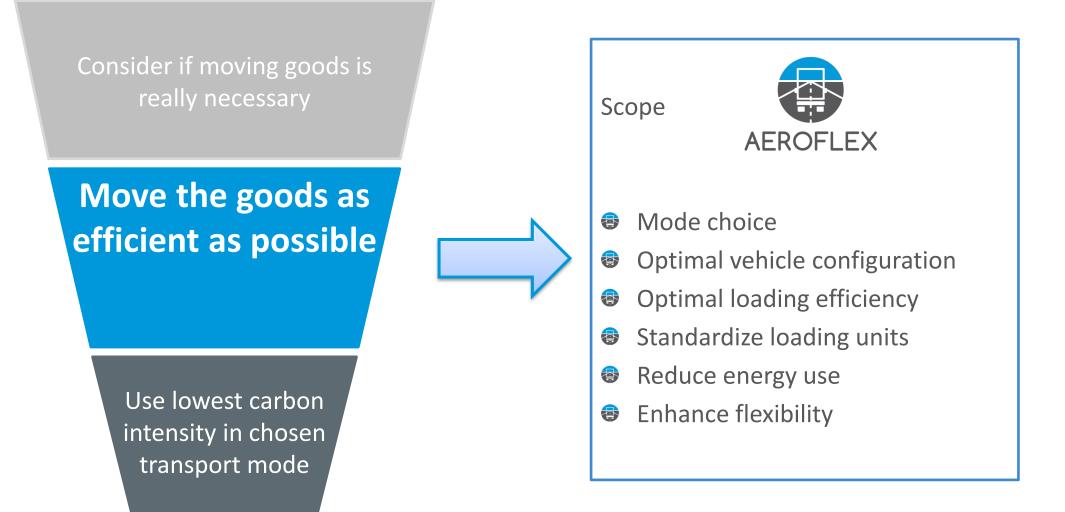
Overview of the results and impact of the project

## THE IMPACT ON TRANSPORT EFFICIENCY

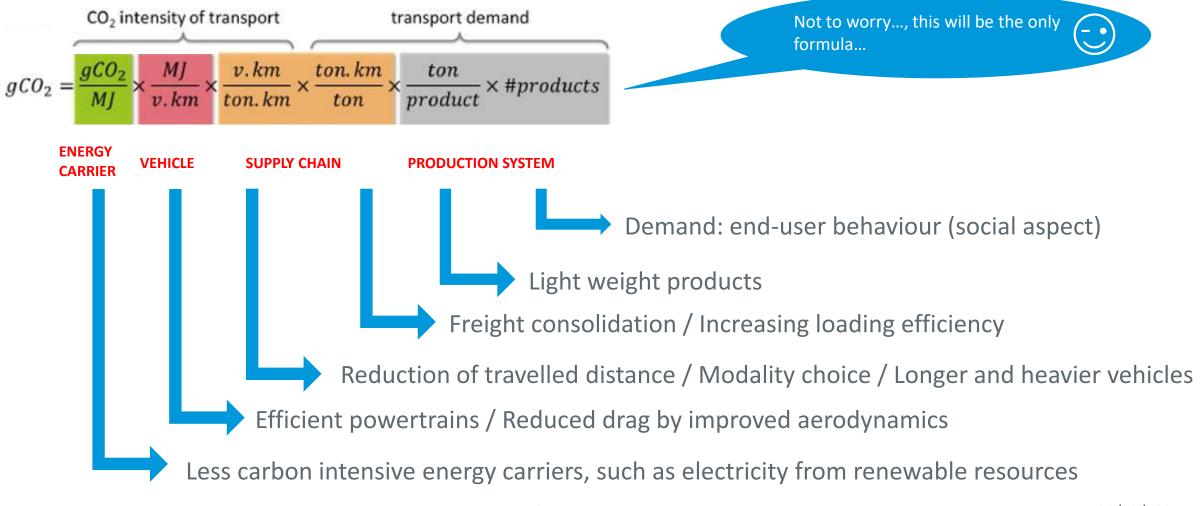


## **Ordering efficiency measures**

The order of measures in logistics and scope of AEROFLEX



# **Contributions to transport efficiency** AEROFLEX A layered perspective from engine to economy

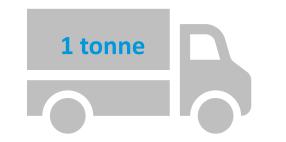


Slide 36

**AEROFLEX - FINAL EVENT** 



# Intermezzo: Why looking at t-km (or tonne-km)?



*"The tonne-kilometre (t-km): transporting 1 tonne over a distance of 1 kilometre"* 



The vehicle is heavier, so the fuel consumption in litre per kilometre (l/km) increases, say from 1 l/km to 1.5 l/km = +50%

However: one vehicle does the work of two vehicles.

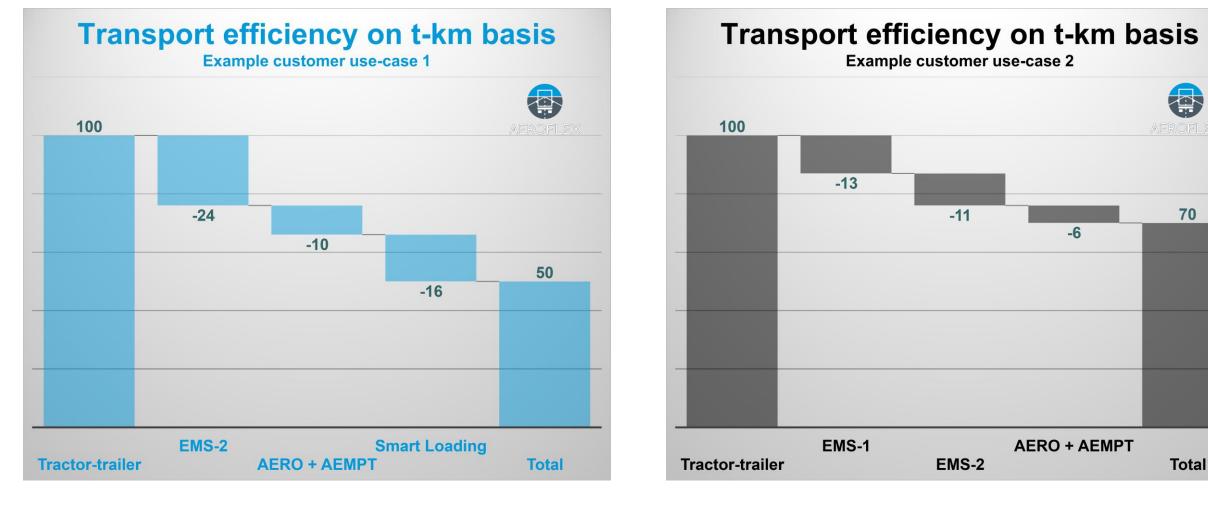
So: the fuel used per transported tonne decreases, say from 1 l/t-km to 1.5 / 2 = 0.75 l/t-km = -25%

#### That is why we look at both fuel consumption in I/km AND I/t-km



### Two examples of the impact on Transport Efficiency

Up to 50% savings on tonne-kilometre basis compared to baseline tractor-semitrailer





### Mass, Volume or Floor Space Limited? Goods categories and characteristics determine the potential





An example: Mass and Volume limited transport operations in realworld AEROFLEX usecase 19

#### Real-world AEROFLEX usecase 19 (UC19)

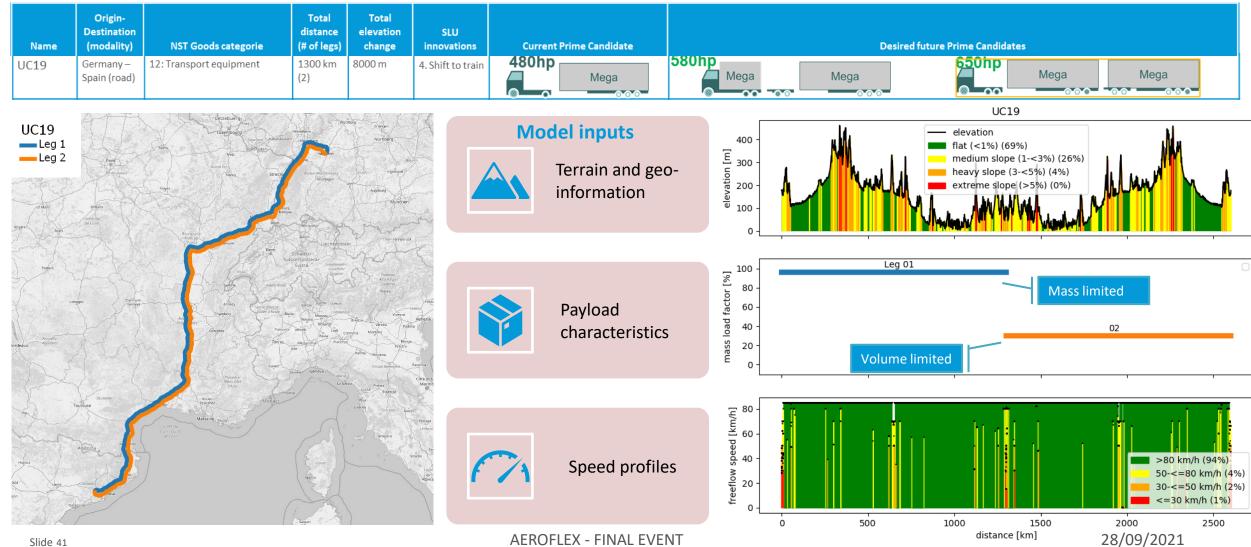


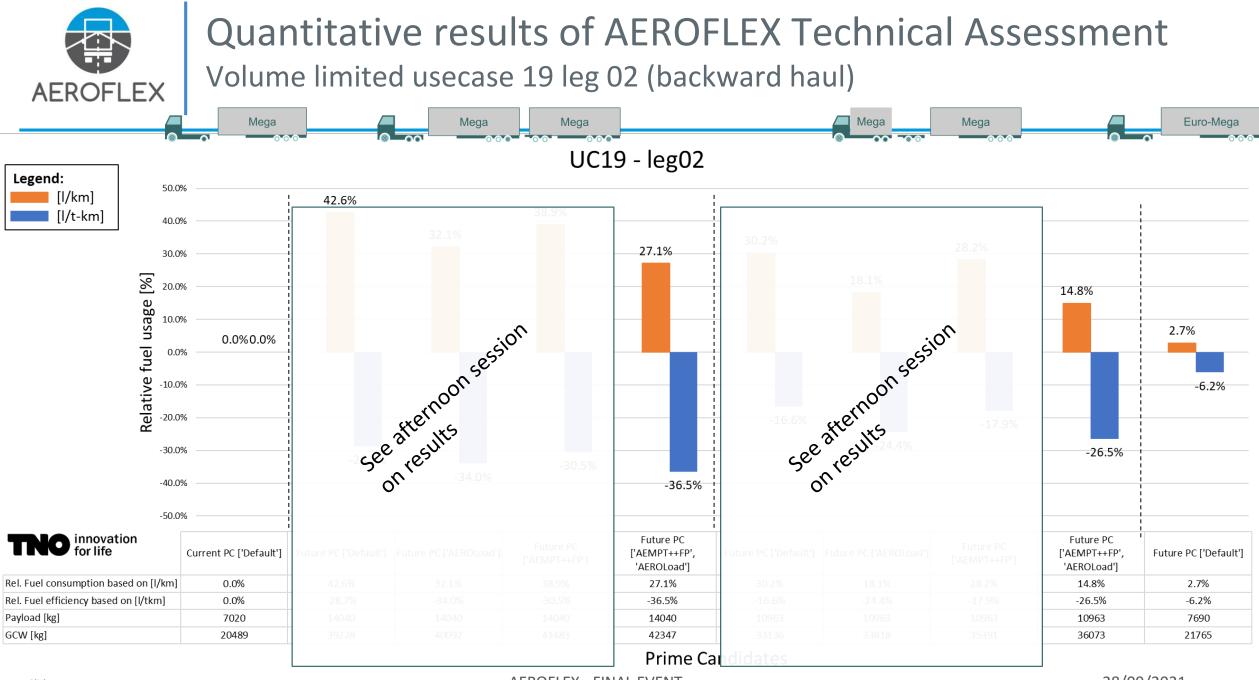
| Name | Origin-<br>Destination<br>(modality) |                         | Total<br>distance<br>(# of legs) | Total<br>elevation<br>change | SLU<br>innovations | Current Prime Candidate | Desired future Prime Candidates               |
|------|--------------------------------------|-------------------------|----------------------------------|------------------------------|--------------------|-------------------------|---|
| UC19 | Germany –<br>Spain (road)            | 12: Transport equipment | 1300 km<br>(2)                   | 8000 m                       | 4. Shift to train  | 480hp<br>Mega           | 580hp<br>Mega<br>Mega<br>Mega<br>Mega<br>Mega |

28/09/2021



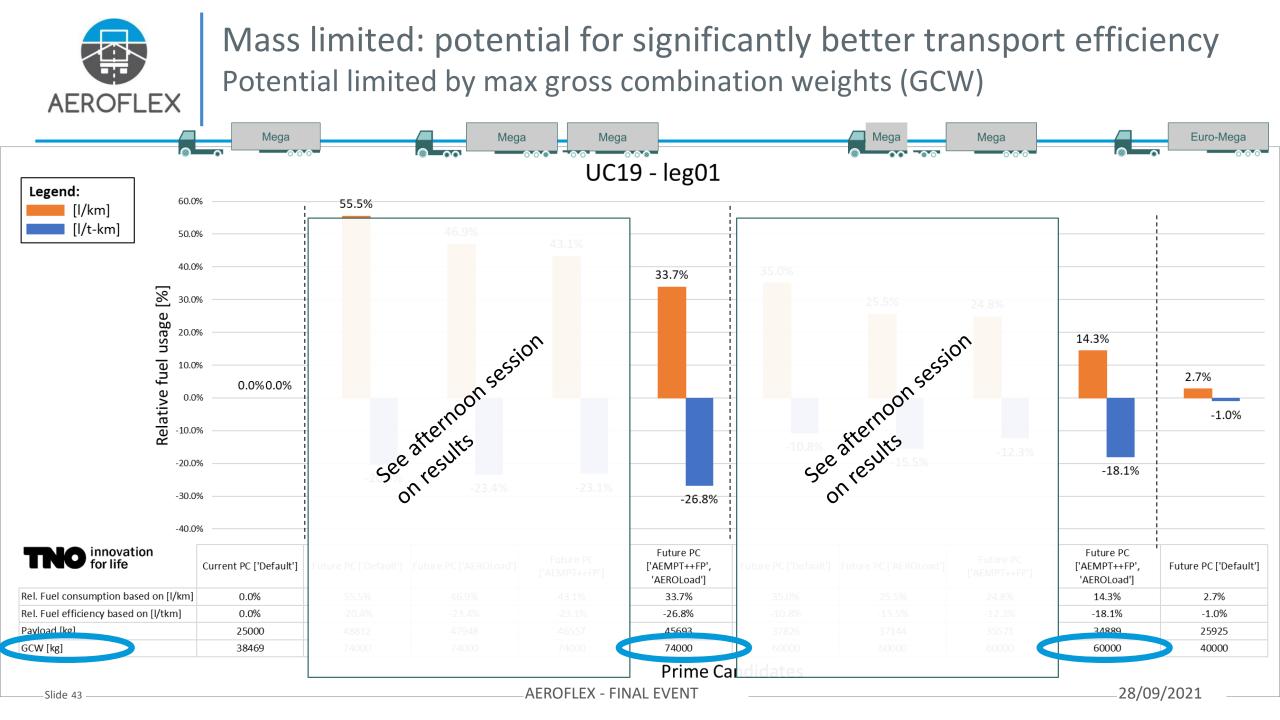
### Micro-modelling the complete end-to-end line-hauls Real-world AEROFLEX usecase 19 – automotive parts





AEROFLEX - FINAL EVENT

-28/09/2021



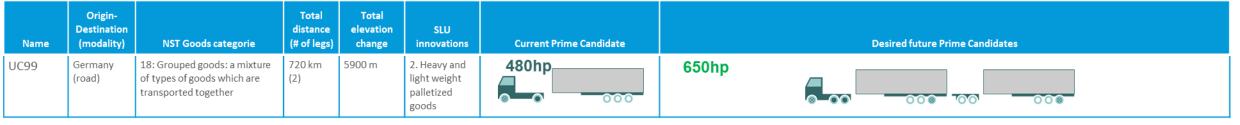


### Another example - AEROFLEX usecase 99

The potential of efficient loading of low-weight goods in real-world AEROFLEX usecase 99

#### Real-world AEROFLEX usecase 99 (UC99)



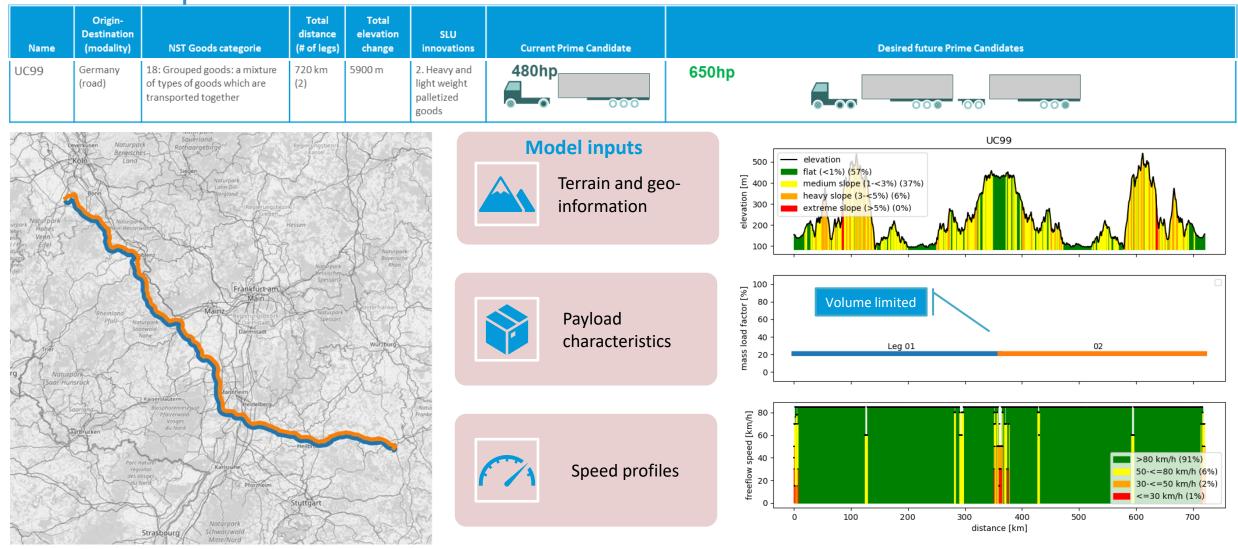


AEROFLEX - FINAL EVENT

28/09/2021

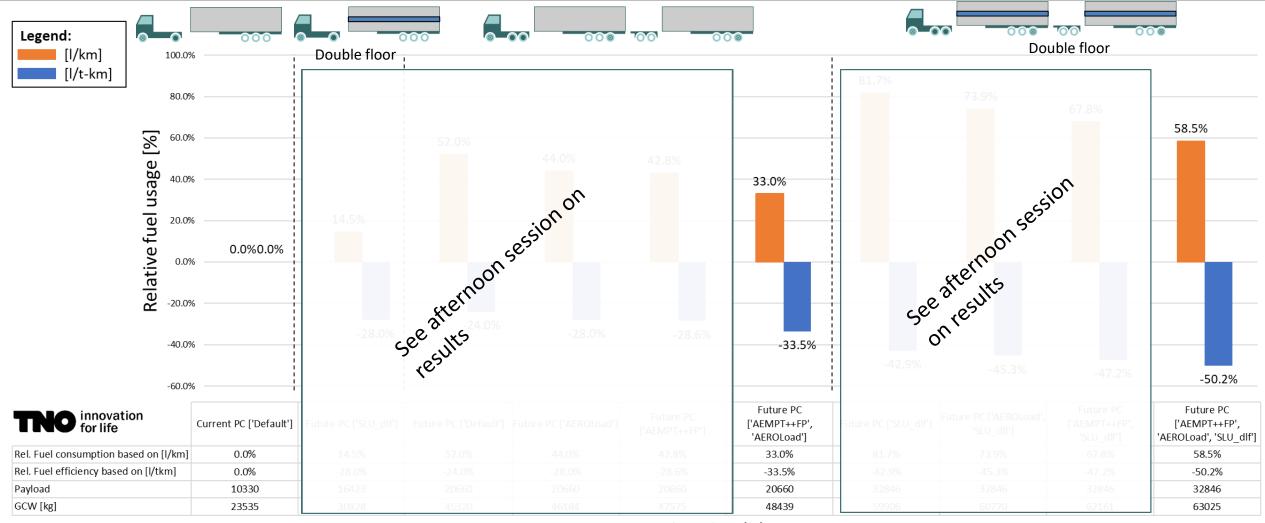


# UC99 properties – a.k.a the best-case AEROFLEX usecase with the highest transport efficiency potential





### Quantative results AEROFLEX Technical Assessment AEROFLEX | Example (UC99 shipment 1) – Floor Space limited



#### **Prime Candidates**

Slide 46

AEROFLEX - FINAL EVENT

28/09/2021



Unique assessment framework, calculating energy efficiency AEROFLEX for nearly all possible European long-haul routes

- One of the results of the project: an assessment framework for the impact on:
  - **Energy efficiency**
  - Transport efficiency
  - CO2 emissions
  - Cost-benefit
- For every logistic use case using road transport
- Usable as a basis for assessment of the impact of Zero **Emission** logistics
- See afternoon session for more results

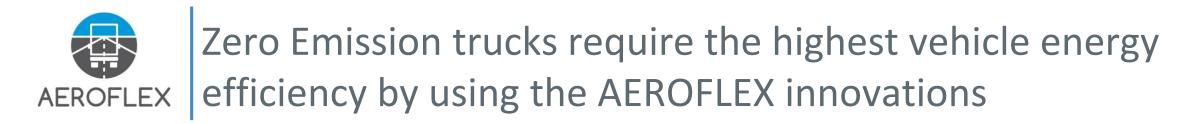


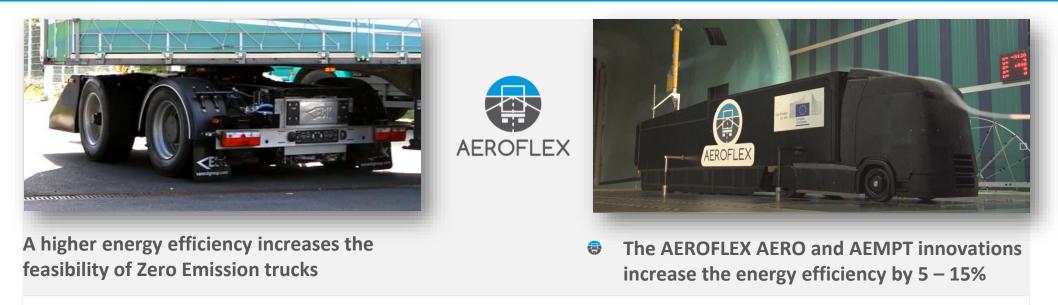


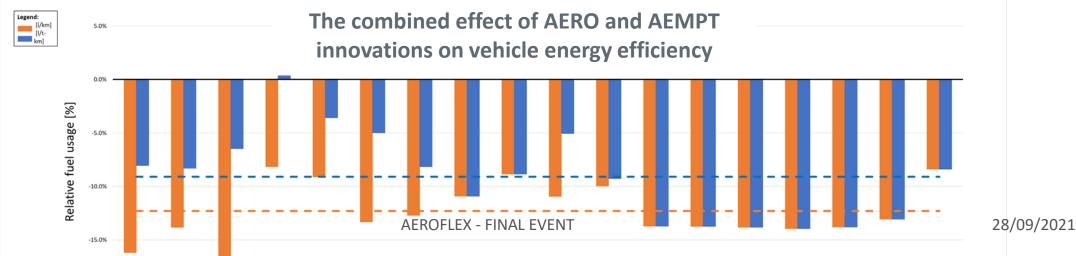


Overview of the results and impact of the project

# THE IMPACT ON ZERO EMISSION LOGISTICS

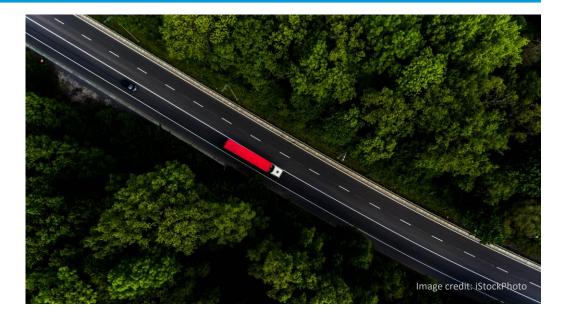






Slide 49





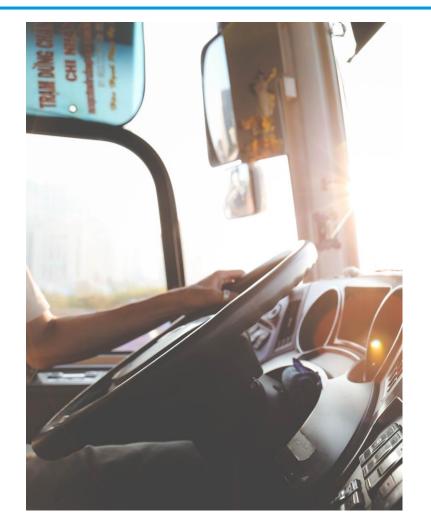
### Overview of the results and impact of the project

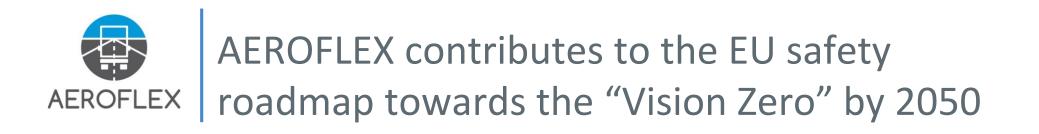
# THE IMPACT ON SOCIETY

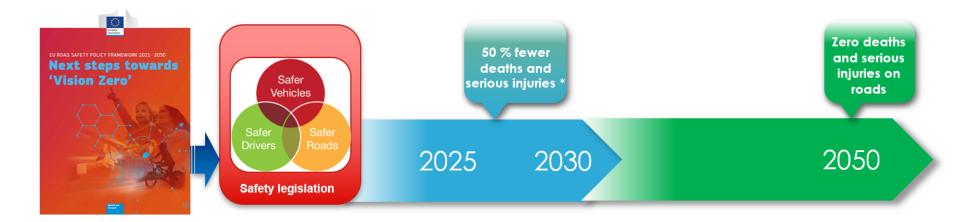


# The role of the truck driver

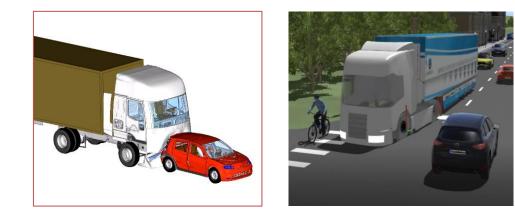
- Todays shortage on truck drivers in the EU: more than 400.000\*
- More efficient transport reduces the need for truck drivers
- EMS2 vehicles reduce the need for truck drivers almost by a factor of 2
- Technology can help to increase what a truck driver wants to do best: driving
  - E.g. by automation of cargo handling at distribution centres
  - E.g. by automation of vehicle manoeuvring, especially with longer vehicles







- Implementing active and passive safety measures
- Supporting the creation of consumer programs to encourage the adoption of the safety measures
- Inspiring the creation/amendment of regulations





### **Digitalization & Intelligent Access**

### THE INTELLIGENT ACCESS POLICIES

#### **Data sharing**

EU member states : granted access of longer or heavier to the road network only if data is shared between transport operator and government

#### Make technologies digital

AEROFLEX innovations are primarily aimed to improve efficiency and sustainability, and these will go hand in hand with that other megatrend: digitalisation

# AEROFLEX



#### **Digital access to infrastructure**

AEROFLEX (re)ignited interest in Intelligent Access Policies (IAP) across Europe – using data to ensure the right truck with the right cargo at the right time on the right road

#### **Harmonization of Access**

AEROFLEX moved the discussion forward on IAP and brought it into context with UVAR (Urban Vehicle Access Regulations) Ensure Equitable Access of Vehicles to the Infrastructure by Digitalization

"These vehicles must be part of the solution"

#### afe and efficient transportation of freight

d back early in the 2020ies, AEROFLEX ed its goal: ensuring the right truck with the :argo at the right time on the right road, by How? Through actively starting the pment of Intelligent Access Policies and ucing it step-by-step throughout Europe.

2030

ropean consortium AEROFLEX developed high ty vehicle technologies and innovations to sve transport efficiency up to 33%. The energy mgs were huge and an absolute necessity in order to make the essential steps towards zero emissions in 2050. However, at the time these efficient vehicles were not allowed on the EU roads (except for in a few Scandinavian and Spanish regions). Getting these vehicles on the roads was of the greatest importance and as one transporter put it at the time:

"We are letting ourselves and future generations down if we do not use all possibilities, we have to cut emissions."

28/09/2021

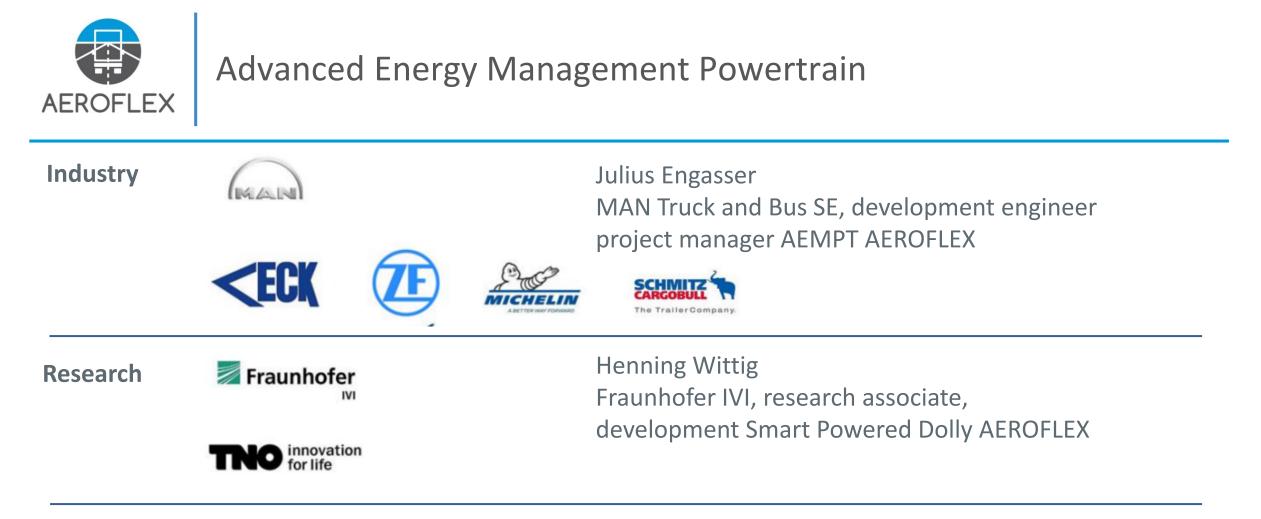




Overview of the results and impact of the project

# **KEY MESSAGE**

"High capacity transport in combination with the AEROFLEX innovations can significantly reduce vehicle kms and increase transport efficiency and are therefore an essential building block for zero emission logistics"



Service and validation



### Develop a distributed powertrain system for EMS vehicles



#### Subtasks

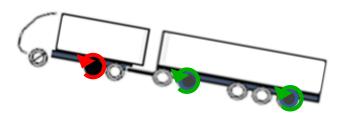
- Develop a control system for such a drivetrain
- Find a suitable energy management strategy
- Develop a suitable communication protocol
- Build a Demonstrator



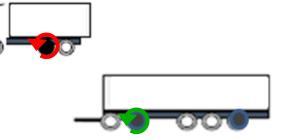
Save fuel in a hybrid configuration



Increase Traction and Performance



Allow maneuvering of sub-units



- Recuperation of brake energy
- More efficient operating point of the combustion engine
- Possibility of a plug-in function
- Overcome traction
   problems of EMS vehicles.
   Comply with 25% rule
- Increase acceleration performance

An e-dolly allows
 maneuvering of trailers
 on yards. By remote
 control or by automation



### **Technical Concept**

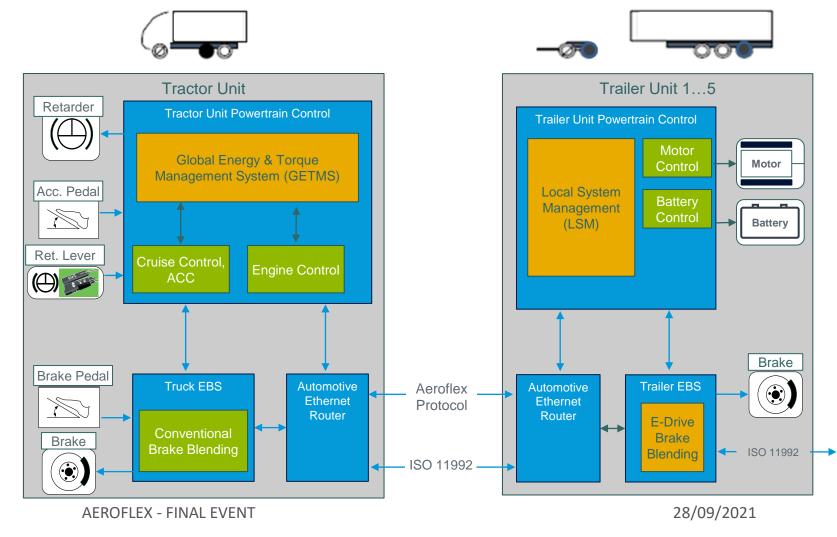
# Global Energy and Torque Management system E-drives are fully integrated into the

truck's control system. More efficient than decentralized system.

 Extended Communication with Automotive Ethernet

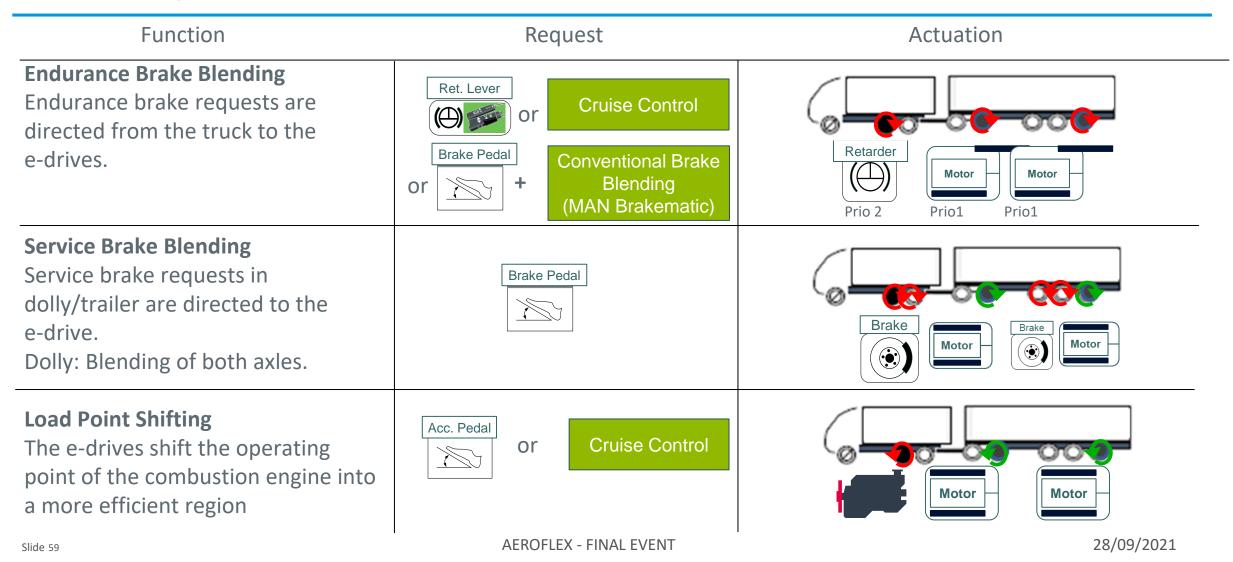
Higher data rate than CAN; No safety concerns as with a additional wireless connection.

 No high voltage connection between vehicle units: A high voltage connection does not bring efficiency gains but high technical effort





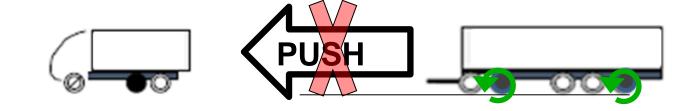
### **Core Fuel Saving Functions**





### **Torque Management Principles**

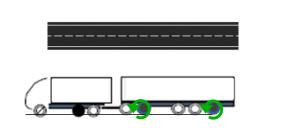
No pushing of the tractor



Even distribution of torques as far as possible



 Limitation of e-torques depending on lateral dynamics

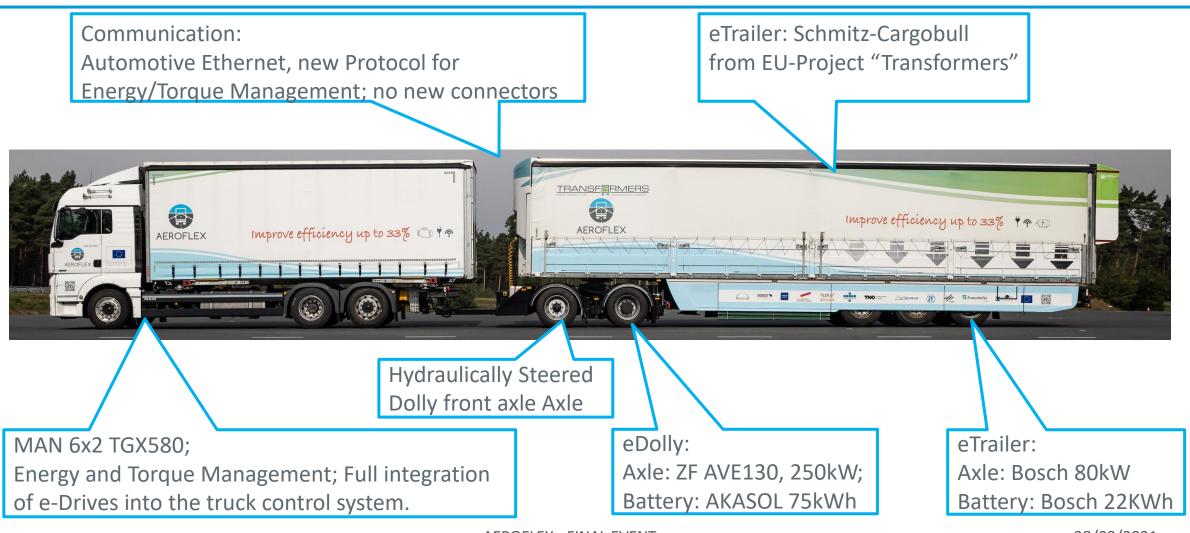








### Demonstrator





## Proof of Concept in Real Road Tests

- The Demonstrator was run 5000km on a Spanish Highway.
- No technical problem interrupted the measurement program
- A fuel saving of 3,5% in average could be measured
- If prototype restrictions were eliminated savings would be raised to 10,1%
- Operating the vehicle as plug-in-hybrid does further increase fuel saving up to 13,5% (measured)





Adaption of the powertrain concept to zero emission

- As the project was started back in 2017, hybrid drivetrains seemed to be an interesting option
- Now in 2021, a clear path to zero emission transport is set. -> Hybrid technology will not take us to the zero-emission goal.
- However, the distributed powertrain concept is also working with BEV or FCEV -combinations

### **Obstacles for market success**

- Still low market penetration of EMS vehicles
- Still regulative obstacles (national rules, cross border traffic..)
- Alternative paths to CO2-reduction (BEV, H2)
- Alternative path to overcome driver shortage (Automation)





### Develop an electrically driven dolly



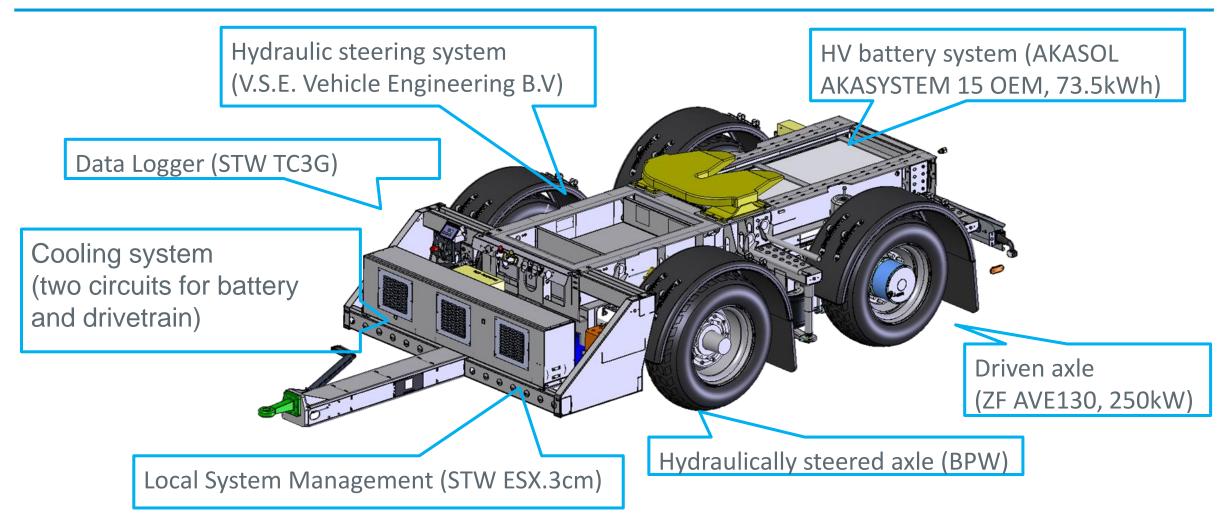
To support the basic ideas of the distributed powertrain

- Save fuel in a hybrid EMS vehicle configuration
- Increase traction and performance
- Enable automated operation of dolly without towing truck for shunting of semitrailers





### Technical Concept





### Core functions

| Function   | Request  | Actuation            |
|--|--|----------------------|
| <ul> <li>Propulsion support</li> <li>Drive requests of the central energy management are realized by the e-drive.</li> </ul>   | Acc. Pedal<br>Or<br>Cruise<br>Control  | Motor                |
| <ul> <li>Brake support</li> <li>Endurance Brake requests of the central energy management</li> <li>Service Brake requests directed to the e-drive by the EBS (brake blending)</li> </ul> | Ret. Lever<br>Cruise Control<br>Brake Pedal<br>or<br>+<br>Conventional Brake<br>Blending<br>(MAN Brakematic) | Motor                |
| <ul> <li>Manual operation</li> <li>E-drive and steering axle can be remote controlled for shunting on yards</li> </ul>   |  | Or<br>Motor<br>Motor |
| de 66  | AEROFLEX - FINAL EVENT   | 28/09/2021           |



### Advantages & Opportunities

- Hybrid distributed powertrains
  - enables flexible & adaptable EMS1/EMS2 vehicle combinations
  - enables long vehicles driven with standard trucks/tractors with conventional/down-sized engines
  - enables use of battery electric driven trucks in EMS1/EMS2 vehicle combinations
- Automated yard operation with electric powertrain
  - split the vehicle in self driving units
  - safe handling of longer vehicles
  - reduce time for coupling
  - reduce number of tractors & drivers needed for shunting of semitrailers



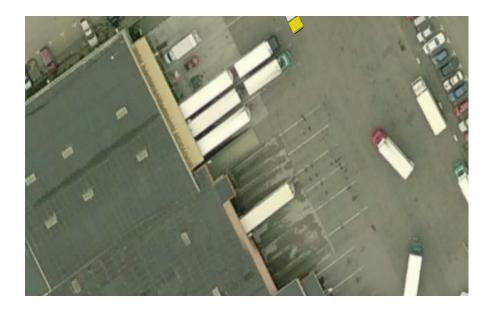


28/09/2021



## Advantages & Opportunities

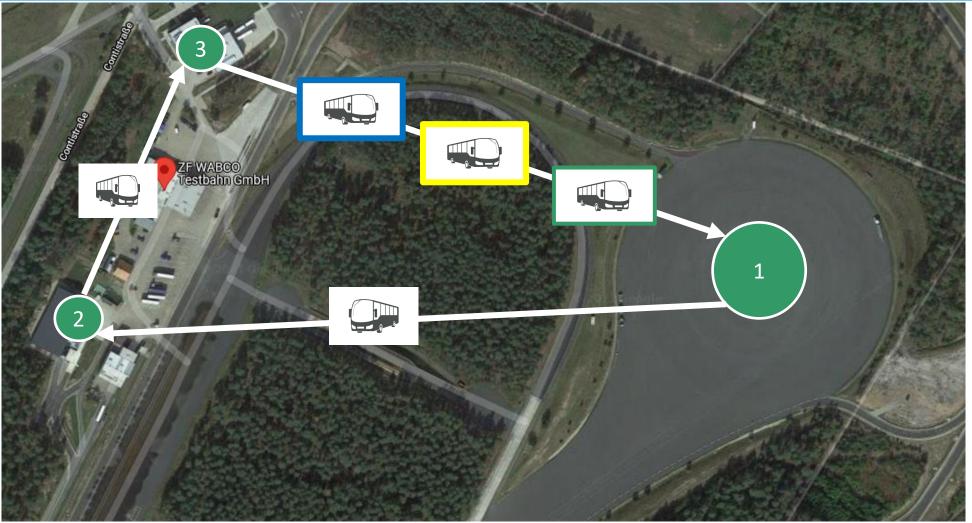
- Autonomous driving of the Smart Power Dolly operated by a Control Center Software (e.g., helyOS)
  - control and monitor autonomous vehicles worldwide
  - a know the big picture of the yard  $\rightarrow$  digital real-time twin
  - Improve mixed traffic safety
- Focus on yards instead of public roads
  - Controlled environment
  - Lower requirements regarding functional safety
  - Quick cost / benefit regarding handling, safety and planning
- Solution AEROFLEX Smart Power Dolly equipped with remote control to demonstrate manual operation





## Short introduction live demonstration











The research leading to these results has received funding from the European Union